Washington Federal.

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Thursday April 14, 2016 FOR IMMEDIATE RELEASE

Washington Federal Increases Earnings Per Share by 7.14%

SEATTLE, WASHINGTON - Washington Federal, Inc. (Nasdaq: WAFD), parent company of Washington Federal, National Association, today announced quarterly earnings of \$41,723,000 or \$0.45 per diluted share, compared to \$40,361,000 or \$0.42 per diluted share for the quarter ended March 31, 2015, a \$0.03 or 7.14% increase in earnings per diluted share. Return on equity for the quarter ended March 31, 2016 was 8.51% compared to 8.29% for the quarter ended March 31, 2015. Return on assets for the quarter ended March 31, 2016 was 1.14% compared to 1.11% for the same quarter in the prior year.

Chairman, President & CEO Roy M. Whitehead commented, "It was a good, solid quarter for the Company, with virtually every measure of performance showing improvement. Results for the quarter benefited from better credit quality, including recoveries on previously chargedoff loans and gains on sale of real estate owned. If the current low interest rate environment persists as we expect, continued growth in loans outstanding and core deposits will be key to maintaining our margin going forward."

Total assets were \$14.7 billion as of March 31, 2016, a \$102 million or 0.70% increase from September 30, 2015. The Company continued to shift its asset mix from investment securities to loans receivable, which carry a higher yield. Available-for-sale securities decreased \$283 million or 11.9% and held-to-maturity securities decreased \$85 million or 5.2% while net loans receivable increased by \$375 million or 4.1% fiscal year to date.

Customer deposits decreased by \$88 million or 0.8% during the six months to \$10.5 billion as of March 31, 2016. Transaction accounts increased by \$55.4 million or 1.0% during the period while time deposits decreased \$143.7 million or 3.0%. The mix of customer deposits has continued to shift over the last several years as the Company focuses on growing transaction accounts to lessen sensitivity to rising interest rates. As of March 31, 2016, 55.7% of the Company's deposits were in transaction accounts.

Borrowings from the Federal Home Loan Bank of Des Moines (FHLB) increased by a net \$150 million or 8.20% from September 30, 2015. Specifically, the Company borrowed \$200 million in long term advances, using interest rate swaps to fix the weighted average interest rate at 1.49% for 7.5 years as a hedge against rising interest rates. Partially offsetting these additional borrowings was the repayment of \$50 million of borrowings with a rate of 0.61% that matured during the quarter.

Loan originations totaled \$763 million for 2<sup>nd</sup> fiscal quarter 2016, a \$72 million or 10% increase over the \$691 million of originations in the same quarter one year ago. Partially offsetting the strong loan origination volume were loan repayments of \$581 million for the 2<sup>nd</sup> quarter 2016, compared to \$597 million for the same quarter 2015. Commercial loans represented 68% of all loan originations during the quarter with consumer loans accounting for the remaining 32%. Single family residential mortgage loan originations continue to be negatively impacted by the implementation of recent regulations requiring additional loan disclosures and procedures. The Company views organic loan growth as the highest and best use of its capital and prefers over-weighting commercial loans in this low rate environment because of their shorter duration. The weighted average interest rate on loans increased to 4.40% as of March 31, 2016 from 4.37% at December 31, 2015, due to the adjustable rate loans increasing 25 basis points after the increase in the Prime Rate in December 2015. Actual yield earned on loans is greater than the weighted-average rate due to net deferred loan fees and discounts on acquired loans, which are accreted into income over the term of the loans.

Asset quality continued to improve as the ratio of non-performing assets to total assets decreased to 0.64% as of March 31, 2016, compared to 0.67% at December 31, 2015 and 0.88% at September 30, 2015. The 0.64% is the lowest level experienced by the Company since March of 2008. The decrease in non-performing assets during the quarter was primarily due to a \$3 million or 8% decrease in real estate owned. Delinquencies on loans decreased to 0.90% at

March 31, 2016 from 0.97% at December 31, 2015. The Company realized net-recoveries on loans (as opposed to charge-offs) of \$3.5 million for the quarter. The allowance for loan losses and reserve for unfunded commitments totaled \$113 million as of March 31, 2016 and was 1.10% of gross loans outstanding, as compared to 1.10% and 1.13% of gross loans as of December 31, 2015 and September 30, 2015, respectively. The 3 basis point decrease since our fiscal year end reflects the continued improvements in economic conditions and the credit quality of the loan portfolio, partially offset by the growth in the loans outstanding.

On February 12, 2016, the Company paid a cash dividend of 14 cents per share to common stockholders of record on February 1, 2016. This was the Company's  $132^{nd}$  consecutive quarterly cash dividend. During the quarter, the Company repurchased 1,639,442 shares of common stock at a weighted average price of \$21.05 per share and has authorization to repurchase an additional 2.1 million shares. The Company varies the pace of share repurchases depending on several factors, including share price, lending opportunities and capital levels. Tangible common stockholders' equity per share increased during the  $2^{nd}$  fiscal quarter by \$0.25 or 1.4% to \$18.24 and the ratio of tangible common equity to tangible assets remained strong at 11.58% as of March 31, 2016.

Net interest income was \$106 million for the quarter, an increase of \$2 million or 2.4% from the same quarter in the prior year. The increase in net interest income was primarily due to higher average balances of loans receivable. Net interest margin rose to 3.16% in the 2<sup>nd</sup> fiscal quarter from 3.10% for same quarter in the prior year.

The Company recorded a release of loan loss allowance of \$1.5 million for the 2<sup>nd</sup> fiscal quarter compared to a release of \$3.9 million for the same quarter of the prior year. This quarter's release was a result of continued improvement in credit quality, including net recoveries of \$3.5 million in the quarter, offset partially by the growth in the loan portfolio.

Total other income was \$10.7 million for the 2<sup>nd</sup> quarter 2016, which is comparable to the \$10.8 million recorded in the same quarter of the prior year.

Total operating expenses were \$59.2 million in 2<sup>nd</sup> quarter 2016, an increase of \$1.9 million or 3.3% from the prior year quarter, driven primarily by higher information technology

costs related to new systems implemented in November of 2015. The Company's efficiency ratio of 50.6% is slightly higher than the 50.0% for the same period one year ago due primarily to the higher technology costs mentioned above. On a linked quarter basis, the efficiency ratio improved from 54.9% for the December 2015 quarter to 50.6% for the current quarter due to the \$6.6 million in non-recurring costs incurred in the Company's first fiscal quarter related to the new system implementation.

Net gain on real estate owned was \$3.9 million for 2<sup>nd</sup> fiscal quarter 2016 compared to a net gain of \$1.5 million for the same quarter last year. Net gain or loss on real estate owned includes gains and losses on sales, ongoing maintenance expenses and any additional net valuation adjustments. Going forward it is likely that gains on the sale of real estate owned will diminish as the Company's inventory of real estate owned declines.

For the quarter ended March 31, 2016, the Company recorded federal and state income tax expense of \$21.5 million, which equates to a 34.00% effective tax rate. The decline in the effective tax rate is due to recent investments in bank owned life insurance, low income housing tax credits and tax exempt loans. The Company estimates the effective tax rate for the remainder of the fiscal year will be 34.00%.

Washington Federal, a national bank with headquarters in Seattle, Washington, has 243 branches in eight western states. To find out more about Washington Federal, please visit our website <a href="https://www.washingtonfederal.com">www.washingtonfederal.com</a>. Washington Federal uses its website to distribute financial and other material information about the Company.

## **Important Cautionary Statements**

The foregoing information should be read in conjunction with the financial statements, notes and other information contained in the Company's 2015 Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

This press release contains statements about the Company's future that are not statements of historical fact. These statements are "forward looking statements" for purposes of applicable securities laws, and are based on current information and/or management's good faith belief as

to future events. The words "believe," "expect," "anticipate," "project," and similar expressions signify forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance. By their nature, forward-looking statements involve inherent risk and uncertainties, which change over time; and actual performance, could differ materially from those anticipated by any forward-looking statements. The Company undertakes no obligation to update or revise any forward-looking statement.

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## WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

	March 31, 2016 September 30,  (In thousands, except share data)			
ASSETS				
Cash and cash equivalents	\$	276,084	\$	284,049
Available-for-sale securities, at fair value		2,097,086		2,380,563
Held-to-maturity securities, at amortized cost		1,558,087		1,643,216
Loans receivable, net		9,545,322		9,170,634
Interest receivable		37,571		40,429
Premises and equipment, net		299,125		276,247
Real estate owned		38,770		61,098
FHLB and FRB stock		113,187		107,198
Bank owned life insurance		204,655		102,496
Intangible assets, including goodwill of \$291,503		298,113		299,358
Federal and state income tax assets, net		11,544		14,513
Other assets		191,279		188,523
	\$	14,670,823	\$	14,568,324
LIABILITIES AND STOCKHOLDERS' EQUITY		, ,		77-
Liabilities				
Customer accounts				
Transaction deposit accounts	\$	5,876,244	\$	5,820,878
Time deposit accounts	Ψ	4,667,140	Ψ	4,810,825
Time deposit accounts		10,543,384		10,631,703
FHLB advances		1,980,000		1,830,000
Advance payments by borrowers for taxes and insurance		23,863		50,224
		· ·		
Accrued expenses and other liabilities		161,116		100,718
		12,708,363		12,612,645
Stockholders' equity				
Common stock, \$1.00 par value, 300,000,000 shares authorized; <b>134,092,173</b> and 133,695,803 shares issued; <b>91,270,241</b> and				
92,936,395 shares outstanding		134,092		133,696
		1,651,397		1,643,712
Paid-in capital Accumulated other comprehensive (loss) income, net of taxes		, ,		353
Accumulated other comprehensive (loss) income, her or taxes		(8,586)		333
Treasury stock, at cost; <b>42,821,932</b> and 40,759,408 shares		(696,283)		(651,836)
Retained earnings		881,840		829,754
Termine a curinings		1,962,460		1,955,679
	\$	14,670,823	\$	14,568,324
CONSOLIDATED FINANCIAL HIGHLIGHTS		, ,		- 1,0 00,0 - 1
Common stockholders' equity per share	\$	21.50	\$	21.04
Tangible common stockholders' equity per share	-	18.24	*	17.82
Stockholders' equity to total assets		13.38%		13.42%
Tangible common stockholders' equity to tangible assets		11.58%		11.61%
- m-g				
Weighted average rates at period end				
Loans and mortgage-backed securities		3.94%		3.94%
Combined loans, mortgage-backed securities and investments		3.69		3.63
Customer accounts		0.50		0.48
Borrowings		3.23		3.35
Combined cost of customer accounts and borrowings		0.93		0.90
Interest rate spread		2.76		2.73
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## WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Т	Three Months E	Ended March 31,			Six Months Ended March 31,				
	2016			2015		2016		2015		
	(]	(In thousands, except share data)		t share data)	(]	In thousands, ex	xcept share data)			
INTEREST INCOME			. , , , , , , , , , , , , , , , , , , ,							
Loans receivable	\$	113,211	\$	109,274	\$	226,074	\$	217,567		
Mortgage-backed securities		16,846		18,143		33,833		37,318		
Investment securities and cash		5,006		5,213		10,280		11,029		
equivalents		135,063		132,630		270,187		265,914		
INTEREST EXPENSE										
Customer accounts		13,071		12,574		25,788		26,018		
FHLB advances and other borrowings		15,667		16,176		31,205		33,832		
		28,738		28,750		56,993		59,850		
Net interest income		106,325		103,880		213,194		206,064		
Provision (release) for loan losses		(1,500)		(3,949)		(1,500)		(9,449)		
Net interest income after provision (release) for loan losses		107,825		107,829		214,694		215,513		
OTHER INCOME										
Loan fee income		1,166		2,048		2,683		4,112		
Deposit fee income		5,350		5,405		11,267		11,383		
Other Income		4,213		3,388		7,414		726		
	_	10,729	_	10,841		21,364		16,221		
OTHER EXPENSE		10,.2>		10,011		21,001		10,==1		
Compensation and benefits		29,184		30,469		58,883		59,629		
Occupancy		8,969		8,239		17,561		16,374		
FDIC insurance premiums		2,785		2,380		5,374		3,055		
Product delivery		4,294		5,420		9,817		11,047		
Information technology		7,453		3,882		16,163		7,912		
Other		6,541		6,934		15,937		12,909		
	_	59,226		57,324		123,735		110,926		
Gain on real estate owned, net		3,894		1,473		5,314		1,788		
Income before income taxes		63,222		62,819		117,637		122,596		
Income tax provision		21,499		22,458		40,816		43,828		
NET INCOME	\$	41,723	\$	40,361	\$	76,821	\$	78,768		
PER SHARE DATA										
Basic earnings	\$	0.45	\$	0.42	\$	0.83	\$	0.81		
Diluted earnings	Ψ	0.45	Ψ	0.42	Ψ	0.83	Ψ	0.81		
Cash dividends per share		0.14		0.13		0.27		0.28		
Basic weighted average number of shares outstanding	9	91,777,771	(	96,373,366		92,385,367	(	97,270,403		
Diluted weighted average number of shares outstanding		92,147,998		96,725,234		92,860,052		97,635,201		
PERFORMANCE RATIOS		•		•		•		•		
Return on average assets		1.14%		1.11%		1.05%		1.08%		
Return on average common equity		8.51		8.29		7.83		8.06		
Net interest margin		3.16		3.10		3.17		3.05		
Efficiency ratio		50.60		49.97		52.75		49.90		
		20.00		12.21		0=1.70		17.70		