



Tuesday, July 13, 2021  
FOR IMMEDIATE RELEASE

## **Washington Federal Announces Quarterly Earnings Per Share Of \$0.61**

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SEATTLE, WASHINGTON – Washington Federal, Inc. (Nasdaq: WAFD) (the "Company"), parent company of Washington Federal Bank, N.A. ("WaFd Bank"), today announced quarterly earnings of \$47,422,000 for the quarter ended June 30, 2021, an increase of 36% from \$34,852,000 for the quarter ended June 30, 2020. After the effect of dividends on preferred stock, net income available for common shareholders was \$0.61 per diluted share for the quarter ended June 30, 2021, compared to \$0.46 per diluted share for the quarter ended June 30, 2020, a \$0.15 or 33% increase in fully diluted earnings per common share. Return on common shareholders' equity for the quarter ended June 30, 2021 was 8.71% compared to 7.01% for the quarter ended June 30, 2020. Return on assets for the quarter ended June 30, 2021 was 0.97% compared to 0.78% for the same quarter in the prior year.

President and Chief Executive Officer Brent J. Beardall commented, "We are pleased to see profitable growth in our balance sheet, with loans, deposits and total assets all achieving record highs. A particularly positive sign is our net interest margin expansion, especially given the challenging interest rate environment. A year ago as we rallied together as a team to deliver SBA Paycheck Protection Program ("PPP") loans to small businesses in need, I described it as a generational opportunity for our bankers to win over new customers. The results are tangible, our reputation as a commercial bank is spreading and credit goes to the phenomenal WaFd Bank team that is working tirelessly to make a difference for our clients.

"Clearly, there are areas in our economy that give us pause and even appear frothy – housing in particular has seen a sharp increase over the last year. While we are concerned with affordability and believe that the market will be cyclical, over the long-term we are bullish on our eight western state footprint and believe net positive migration into those markets will

continue to fuel demand. We have built up an allowance for credit losses of almost \$200 million, which combines with our \$2.2 billion of equity as a source of strength for challenging times. A key difference we are seeing in this cycle versus prior cycles is the significant amount of equity borrowers are contributing. That is true for both commercial loans and residential mortgages. As shown in our asset quality statistics, our credit underwriting standards are conservative, which allows WaFd Bank to be a reliable lender in both bull and bear markets.

"Operating expenses are elevated as compensation costs continue to climb given the highly competitive labor market and our continued investments to become a digital first bank. Considering all of the moving parts, we continue to take very positive steps forward in executing our strategic plan."

Total assets were \$19.6 billion as of June 30, 2021, compared to \$18.8 billion at September 30, 2020, primarily due to the \$676 million increase in loans receivable and \$549 million increase in cash driven by the substantial growth in customer deposits noted below.

Customer deposits totaled \$15.2 billion as of June 30, 2021, an increase of \$1.5 billion or 10.6% since September 30, 2020. Transaction accounts increased by \$1.9 billion or 19.3% during that period, while time deposits decreased \$435 million or 11.0%. The shift in deposit mix has been a result of a deliberate deposit pricing and customer growth strategy. The focus on transaction accounts is intended to lessen sensitivity to rising interest rates and manage interest expense. As of June 30, 2021, 76.8% of the Company's deposits were transaction accounts, up from 71.2% at September 30, 2020. Core deposits, defined as all transaction accounts and time deposits less than \$250,000, totaled 96.6% of deposits at June 30, 2021.

Borrowings from the Federal Home Loan Bank ("FHLB") totaled \$1.95 billion as of June 30, 2021, a decrease of \$750 million since September 30, 2020. Strong growth in deposits has resulted in excess liquidity and consequently the Company has reduced FHLB borrowings. Since September 30, 2020, cash flow hedges totaling \$600 million were terminated and the associated FHLB borrowings were paid off and an unhedged \$150 million FHLB borrowing was repaid prior to maturity. The total above includes \$200 million of cash

flow hedges with an average effective rate of 2.95% that were terminated during the third fiscal quarter of 2021. The weighted average interest rate of FHLB borrowings was 1.74% as of June 30, 2021, compared to 1.84% at March 31, 2021 and 1.79% at September 30, 2020.

The Company had strong loan originations of \$2.10 billion for the third fiscal quarter of 2021, compared to \$2.12 billion of originations in the same quarter one year ago. This quarter, the Company assisted 488 small businesses with \$87 million in PPP loan originations. Largely offsetting loan originations in each of these quarters were loan repayments of \$1.96 billion and \$1.25 billion, respectively. Commercial loans represented 75% of all loan originations during the third fiscal quarter of 2021 and consumer loans accounted for the remaining 25%. The Company views organic loan growth funded by low-cost core deposits as the highest and best use of its capital. Commercial loans are preferable as they generally have floating interest rates and shorter durations. The weighted average interest rate on the loan portfolio was 3.42% as of June 30, 2021, a decrease from 3.71% as of September 30, 2020, due primarily to payoffs of loans at higher than current market interest rates and new loans originated at current market rates.

Credit quality is being monitored closely and the economic impacts of the pandemic will become clearer over time. As of June 30, 2021, non-performing assets remained low from a historical perspective and totaled \$45.7 million, or 0.23% of total assets, compared to 0.25% at March 31, 2021 and 0.20% at September 30, 2020. The change fiscal year to date is due primarily to non-accrual loans increasing by \$5.0 million, or 17%, since September 30, 2020. Delinquent loans decreased to 0.20% of total loans at June 30, 2021, compared to 0.24% at September 30, 2020. The allowance for credit losses (including the reserve for unfunded commitments) totaled \$198 million as of June 30, 2021, and was 1.26% of gross loans outstanding (1.30% when excluding PPP loans for which it was determined that no allowance was necessary due to the government guarantee), as compared to \$192 million, or 1.33% of gross loans outstanding, at September 30, 2020. Net recoveries were \$1.1 million for the third fiscal quarter of 2021, compared to net charge-offs of \$1.7 million for the prior year same quarter. The Company has recorded net recoveries in 30 of the last 32 quarters.

The Company recorded a \$2.0 million release of allowance for credit losses in the third fiscal quarter of 2021, compared to a provision for credit losses of \$10.8 million in the same quarter of fiscal 2020. The release of allowance in the quarter ended June 30, 2021 was primarily due to improvements in macroeconomic variables used in the forecast component of the reserve partially offset by provisioning for new loan originations. The provision in the prior year quarter was due to losses expected at that point in time as the global pandemic worsened.

On February 8, 2021, the Company issued \$300 million of 4.875% Noncumulative Perpetual Series A Preferred Stock, which qualifies as Tier 1 capital. The first quarterly dividend on the preferred stock was paid on April 15, 2021. On May 21, 2021, the Company paid a regular cash dividend on common stock of \$0.23 per share, which represented the 153<sup>rd</sup> consecutive quarterly cash dividend. During the third fiscal quarter of 2021, the Company used additional proceeds from the preferred stock issuance to repurchase 3,618,879 shares of common stock at a weighted average price of \$32.69 per share and has authorization to repurchase 8,150,808 additional shares. The Company has repurchased \$207 million of common stock since the issuance of the preferred stock. The Company varies the size and pace of share repurchases depending on several factors, including share price, lending opportunities and capital levels. Since September 30, 2020, tangible equity per share increased by \$0.78, or 3.5%, to \$23.30 and the ratio of tangible equity to tangible assets was 9.92% as of June 30, 2021.

Net interest income was \$129 million for the third fiscal quarter of 2021, an increase of \$11.2 million or 9.6% from the same quarter in the prior year. Average interest-earning assets increased \$1.6 billion or 9.43% from the prior year while average interest-bearing liabilities increased \$428 million or 3.14%. The average rate earned on interest-earning assets declined by 36 basis points while the average rate paid on interest-bearing liabilities declined by 41 basis points. Net interest margin of 2.82% in the third fiscal quarter of 2021 was an increase from 2.75% for the quarter ended March 31, 2021 and compared to 2.82% for the prior year quarter.

Total other income was \$13.2 million for the third fiscal quarter of 2021 compared to \$13.3 million in the prior year same quarter.

Total other expense was \$83.6 million in the third fiscal quarter of 2021, an increase of \$8.3 million, or 11.0%, from the prior year's quarter. Compensation and benefits costs increased by \$7.8 million, or 21.6%, over the prior year quarter primarily due to a 0.5% rise in headcount, annual merit increases, higher bonus compensation accruals as well as lower compensation deferrals related to loan origination costs. The Company's efficiency ratio in the third fiscal quarter of 2021 was 59.0%, compared to 57.7% for the same period one year ago.

Income tax expense totaled \$12.6 million for the third fiscal quarter of 2021, as compared to \$9.5 million for the prior year same quarter. The effective tax rate for the quarter ended June 30, 2021 was 21.00% compared to 21.35% for the quarter ended June 30, 2020. The Company's effective tax rate may vary from the statutory rate mainly due to state taxes, tax-exempt income and tax-credit investments.

WaFd Bank is headquartered in Seattle, Washington, and has 224 branches in eight western states. To find out more about WaFd Bank, please visit our website [www.wafdbank.com](http://www.wafdbank.com). The Company uses its website to distribute financial and other material information about the Company.

### **Important Cautionary Statements**

The foregoing information should be read in conjunction with the financial statements, notes and other information contained in the Company's 2020 Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

This press release contains statements about the Company's future that are not statements of historical fact. These statements are "forward looking statements" for purposes of applicable securities laws, and are based on current information and/or management's good faith belief as to future events. The words "believe," "expect," "anticipate," and similar expressions signify forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance. By their nature, forward-looking statements involve inherent risk and uncertainties, which change over time; and actual performance could differ materially from those anticipated by any forward-looking statements. In particular, any forward-looking statements are subject to risks and uncertainties related to the COVID-19 pandemic and the resulting governmental and societal responses. The Company undertakes no obligation to update or revise any forward-looking statement.

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**WASHINGTON FEDERAL, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**  
**(UNAUDITED)**

	June 30, 2021	September 30, 2020
	(In thousands, except share and ratio data)	
<b>ASSETS</b>		
Cash and cash equivalents	\$ 2,251,958	\$ 1,702,977
Available-for-sale securities, at fair value	2,292,656	2,249,492
Held-to-maturity securities, at amortized cost	415,748	705,838
Loans receivable, net of allowance for loan losses of \$170,784 and \$166,955	13,467,997	12,792,317
Interest receivable	51,544	53,799
Premises and equipment, net	255,765	252,805
Real estate owned	7,932	4,966
FHLB and FRB stock	112,025	141,990
Bank owned life insurance	231,882	227,749
Intangible assets, including goodwill of \$302,707 and \$302,707	308,798	309,906
Federal and state income tax assets, net	—	5,708
Other assets	253,204	346,508
	<u>\$ 19,649,509</u>	<u>\$ 18,794,055</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Transaction deposits	\$ 11,700,467	\$ 9,806,432
Time deposits	3,537,891	3,973,192
Total customer deposits	15,238,358	13,779,624
FHLB advances	1,950,000	2,700,000
Advance payments by borrowers for taxes and insurance	27,530	49,462
Federal and state income tax liabilities, net	917	—
Accrued expenses and other liabilities	205,464	250,836
	17,422,269	16,779,922
<b>Shareholders' equity</b>		
Preferred stock, \$1.00 par value, 5,000,000 shares authorized; 300,000 and 0 shares issued; 300,000 and 0 shares outstanding	300,000	—
Common stock, \$1.00 par value, 300,000,000 shares authorized; 135,986,719 and 135,727,237 shares issued; 69,472,423 and 75,689,364 shares outstanding	135,987	135,727
Additional paid-in capital	1,677,163	1,678,843
Accumulated other comprehensive income (loss), net of taxes	65,120	16,953
Treasury stock, at cost; 66,514,296 and 60,037,873 shares	(1,446,371)	(1,238,296)
Retained earnings	1,495,341	1,420,906
	2,227,240	2,014,133
	<u>\$ 19,649,509</u>	<u>\$ 18,794,055</u>
<b>CONSOLIDATED FINANCIAL HIGHLIGHTS</b>		
Common shareholders' equity per share	\$ 27.74	\$ 26.61
Tangible common shareholders' equity per share	23.30	22.52
Shareholders' equity to total assets	11.33 %	10.72 %
Tangible shareholders' equity to tangible assets	9.92 %	9.22 %
Tangible shareholders' equity + allowance for credit losses to tangible assets	10.94 %	10.26 %
<b>Weighted average rates at period end</b>		
Loans and mortgage-backed securities	3.30 %	3.55 %
Combined loans, mortgage-backed securities and investments	2.72	3.03
Customer accounts	0.24	0.48
Borrowings	1.74	1.79
Combined cost of customer accounts and borrowings	0.41	0.69
Net interest spread	2.31	2.34

**WASHINGTON FEDERAL, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

	Three Months Ended June 30,		Nine Months Ended June 30,	
	2021	2020	2021	2020
	(In thousands, except share and ratio data)		(In thousands, except share and ratio data)	
INTEREST INCOME				
Loans receivable	\$ 134,193	\$ 132,847	\$ 400,621	\$ 413,543
Mortgage-backed securities	5,488	10,843	19,414	40,796
Investment securities and cash equivalents	7,767	6,019	21,989	19,812
	147,448	149,709	442,024	474,151
INTEREST EXPENSE				
Customer accounts	8,906	21,393	33,745	81,512
FHLB advances and other borrowings	9,937	10,938	35,126	37,963
	18,843	32,331	68,871	119,475
Net interest income	128,605	117,378	373,153	354,676
Provision (release) for credit losses	(2,000)	10,800	1,000	15,250
Net interest income after provision (release)	130,605	106,578	372,153	339,426
OTHER INCOME				
Gain (loss) on sale of investment securities	—	—	—	15,028
Gain (loss) on termination of hedging derivatives	—	—	14,110	—
Prepayment penalty on long-term debt	—	—	(13,788)	(13,809)
Loan fee income	1,748	1,380	5,012	6,231
Deposit fee income	6,201	5,479	18,187	17,837
Other Income	5,262	6,415	18,037	50,602
	13,211	13,274	41,558	75,889
OTHER EXPENSE				
Compensation and benefits	43,841	36,058	130,196	111,306
Occupancy	9,725	9,357	29,790	30,406
FDIC insurance premiums	3,900	2,365	10,918	7,305
Product delivery	4,075	4,397	13,413	12,560
Information technology	10,396	12,154	32,923	40,761
Other	11,703	10,992	29,556	35,053
	83,640	75,323	246,796	237,391
Gain (loss) on real estate owned, net	(151)	(219)	(566)	(1,074)
Income before income taxes	60,025	44,310	166,349	176,850
Income tax provision	12,603	9,458	35,105	37,755
Net income	47,422	34,852	131,244	139,095
Dividends on preferred stock	3,656	—	6,378	—
Net income available to common shareholders	\$ 43,766	\$ 34,852	\$ 124,866	\$ 139,095
PER SHARE DATA				
Basic earnings per common share	\$ 0.61	\$ 0.46	\$ 1.68	\$ 1.80
Diluted earnings per common share	0.61	0.46	1.68	1.80
Cash dividends per common share	0.23	0.22	0.68	0.65
Basic weighted average shares outstanding	71,795,157	75,705,993	74,315,911	77,063,121
Diluted weighted average shares outstanding	71,901,068	75,712,898	74,326,693	77,078,067
PERFORMANCE RATIOS				
Return on average assets	0.97 %	0.78 %	0.91 %	1.10 %
Return on average common equity	8.71	7.01	8.17	9.23
Net interest margin	2.82	2.82	2.77	3.02
Efficiency ratio	58.98	57.65	59.51	58.02



**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**(\$ in Thousands)**

	<u>As of 12/20</u>	<u>As of 03/21</u>	<u>As of 06/21</u>
Allowance for Credit Losses (ACL) - Total	\$ 196,689	\$ 199,153	\$ 198,284
ACL - Loans	170,189	172,653	170,784
ACL Unfunded Commitments	26,500	26,500	27,500
Total ACL as a % of Gross Loans	1.33 %	1.30 %	1.26 %

	<u>12/20 QTR</u>	<u>12/20 YTD</u>	<u>03/21 QTR</u>	<u>03/21 YTD</u>	<u>06/21 QTR</u>	<u>06/21 YTD</u>
Loan Originations - Total	\$ 1,915,025	\$ 1,915,025	\$ 1,975,519	\$ 3,890,544	\$ 2,102,537	\$ 5,993,081
Multi-Family	122,061	122,061	151,888	273,949	158,253	432,202
Commercial Real Estate	154,975	154,975	104,400	259,375	149,504	408,879
Commercial & Industrial	489,939	489,939	736,508	1,226,447	763,795	1,990,242
Construction	647,439	647,439	569,238	1,216,677	458,427	1,675,104
Land - Acquisition & Development	22,830	22,830	16,331	39,161	41,015	80,176
Single-Family Residential	255,999	255,999	190,729	446,728	287,868	734,596
Construction - Custom	123,469	123,469	146,660	270,129	159,230	429,359
Land - Consumer Lot Loans	20,532	20,532	23,322	43,854	26,894	70,748
HELOC	29,431	29,431	26,116	55,547	33,433	88,980
Consumer	48,350	48,350	10,327	58,677	24,118	82,795

Purchased Loans (including acquisitions)	\$ —	\$ —	\$ 73,208	\$ 73,208	\$ 339,215	\$ 412,423
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Net Loan Fee and Discount Accretion	\$ 10,386	\$ 10,386	\$ 13,209	\$ 23,595	\$ 12,680	\$ 36,275
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Repayments

Loans	\$ 1,600,257	\$ 1,600,257	\$ 1,547,572	\$ 3,147,829	\$ 1,962,389	\$ 5,110,218
MBS	245,042	245,042	196,305	441,347	161,741	603,088

MBS Premium Amortization	\$ 3,497	\$ 3,497	\$ 2,428	\$ 5,925	\$ 2,363	\$ 8,288
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Efficiency

Operating Expenses/Average Assets	1.73 %	1.73 %	1.70 %	1.71 %	1.72 %	1.71 %
Efficiency Ratio (%)	60.58 %	60.58 %	59.02 %	59.79 %	58.98 %	59.51 %
Amortization of Intangibles	\$ 481	\$ 481	\$ 339	\$ 820	\$ 288	\$ 1,108

EOP Numbers

Shares Issued and Outstanding	75,867,105	73,084,591	69,472,423
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Share repurchase information

Remaining shares authorized for repurchase	4,594,275	11,769,687	8,150,808
Shares repurchased	32,956	32,956	2,824,588
Average share repurchase price	\$ 21.29	\$ 21.29	\$ 31.53
			\$ 31.42
			\$ 32.69
			\$ 32.13

**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**(\$ in Thousands)**

Tangible Common Shareholders' Book Value

	As of 12/20	As of 03/21	As of 06/21
\$ Amount	\$ 1,752,342	\$ 1,723,867	\$ 1,618,442
Per Share	23.10	23.59	23.30
# of Employees	2,098	2,100	2,072

Investments

Available-for-sale:

Agency MBS	\$ 868,211	\$ 764,629	\$ 681,352
Other	1,614,733	1,674,273	1,611,304
	<u>\$ 2,482,944</u>	<u>\$ 2,438,902</u>	<u>\$ 2,292,656</u>

Held-to-maturity:

Agency MBS	\$ 586,870	\$ 494,089	\$ 415,748
	<u>\$ 586,870</u>	<u>\$ 494,089</u>	<u>\$ 415,748</u>

	As of 12/20		As of 03/21		As of 06/21	
<u>Loans Receivable by Category</u>	AMOUNT	%	AMOUNT	%	AMOUNT	%
Multi-Family	\$ 1,610,796	10.9%	\$ 2,008,192	13.2%	\$ 2,026,995	12.8%
Commercial Real Estate	1,954,154	13.2	2,226,560	14.6	2,318,173	14.7
Commercial & Industrial	2,256,627	15.3	2,471,823	16.2	2,389,004	15.1
Construction	2,687,708	18.2	2,495,961	16.4	2,734,874	17.3
Land - Acquisition & Development	193,239	1.3	185,024	1.2	194,818	1.2
Single-Family Residential	5,063,053	34.2	4,828,535	31.6	5,000,938	31.7
Construction - Custom	659,364	4.5	678,469	4.4	725,992	4.6
Land - Consumer Lot Loans	110,841	0.7	123,351	0.8	139,024	0.9
HELOC	139,752	0.9	144,528	0.9	153,718	1.0
Consumer	111,292	0.8	103,145	0.7	106,380	0.7
	<u>14,786,826</u>	<u>100%</u>	<u>15,265,588</u>	<u>100%</u>	<u>15,789,916</u>	<u>100%</u>
Less:						
Allowance for Credit Losses (ACL)	170,189		172,653		170,784	
Loans in Process	1,679,972		1,982,225		2,089,837	
Net Deferred Fees, Costs and Discounts	55,655		75,287		61,298	
Sub-Total	<u>1,905,816</u>		<u>2,230,165</u>		<u>2,321,919</u>	
	<u>\$ 12,881,010</u>		<u>\$ 13,035,423</u>		<u>\$ 13,467,997</u>	

Net Loan Portfolio by Category

	AMOUNT	%	AMOUNT	%	AMOUNT	%
Multi-Family	\$ 1,595,437	12.4%	\$ 1,969,343	15.1%	\$ 1,994,902	14.8%
Commercial Real Estate	1,919,359	14.9	2,184,243	16.8	2,280,098	16.9
Commercial & Industrial	2,199,148	17.1	2,404,792	18.4	2,327,997	17.3
Construction	1,366,742	10.6	902,468	6.9	1,037,911	7.7
Land - Acquisition & Development	141,955	1.1	139,809	1.1	154,495	1.1
Single-Family Residential	5,009,821	38.9	4,767,468	36.6	4,952,070	36.8
Construction - Custom	295,757	2.3	305,583	2.3	331,531	2.5
Land - Consumer Lot Loans	106,886	0.8	118,919	0.9	133,991	1.0
HELOC	137,911	1.1	142,840	1.1	152,122	1.1
Consumer	107,994	0.8	99,958	0.8	102,880	0.8
	<u>\$ 12,881,010</u>	<u>100%</u>	<u>\$ 13,035,423</u>	<u>100%</u>	<u>\$ 13,467,997</u>	<u>100%</u>

**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**(\$ in Thousands)**

	As of 12/20			As of 03/21			As of 06/21		
<u>Deposits by State</u>	AMOUNT	%	#	AMOUNT	%	#	AMOUNT	%	#
Washington	\$ 6,093,356	43.0 %	80	\$ 6,381,399	43.1 %	80	\$ 6,609,207	43.4 %	77
Idaho	989,649	7.0	24	1,012,507	6.8	24	1,021,745	6.7	24
Oregon	2,738,182	19.4	46	2,837,657	19.2	46	2,916,996	19.2	41
Utah	939,518	6.6	10	970,056	6.5	9	988,673	6.5	9
Nevada	460,591	3.3	11	496,213	3.3	11	504,804	3.3	11
Texas	275,794	1.9	6	299,309	2.0	6	363,841	2.3	6
Arizona	1,519,630	10.7	31	1,569,498	10.6	30	1,557,334	10.2	30
New Mexico	1,149,821	8.1	26	1,252,782	8.5	26	1,275,758	8.4	26
Total	<u>\$ 14,166,541</u>	100%	234	<u>\$ 14,819,421</u>	100%	232	<u>\$ 15,238,358</u>	100%	224
<u>Deposits by Type</u>	AMOUNT	%		AMOUNT	%		AMOUNT	%	
Non-Interest Checking	\$ 2,336,294	16.5 %		\$ 2,655,195	17.9 %		\$ 2,819,361	18.5 %	
Interest Checking	3,175,494	22.4		3,353,239	22.6		3,434,023	22.5	
Savings	914,655	6.5		976,064	6.6		1,007,708	6.6	
Money Market	3,955,016	27.9		4,244,168	28.6		4,439,375	29.2	
Time Deposits	<u>3,785,082</u>	<u>26.7</u>		<u>3,590,755</u>	<u>24.2</u>		<u>3,537,891</u>	<u>23.2</u>	
Total	<u>\$ 14,166,541</u>	100%		<u>\$ 14,819,421</u>	100%		<u>\$ 15,238,358</u>	100%	
Deposits greater than \$250,000 - EOP	\$ 5,826,828			\$ 6,390,291			\$ 6,916,241		
<u>Time Deposit Repricing</u>	Amount	Rate		Amount	Rate		Amount	Rate	
Within 3 months	\$ 1,264,612	1.14 %		\$ 917,060	0.49 %		\$ 971,558	0.35 %	
From 4 to 6 months	926,880	0.50 %		998,706	0.35 %		1,049,168	0.34 %	
From 7 to 9 months	440,169	0.51 %		530,216	0.44 %		554,154	0.56 %	
From 10 to 12 months	342,092	0.54 %		395,496	0.67 %		251,317	0.79 %	
<u>Non-Performing Assets</u>	AMOUNT	%		AMOUNT	%		AMOUNT	%	
Non-accrual loans:									
Multi-Family	\$ —	—%		\$ —	—%		\$ 475	1.4%	
Commercial Real Estate	31,397	53.7		9,226	23.1		8,729	25.6	
Commercial & Industrial	594	1.0		832	2.1		291	0.9	
Construction	1,237	2.1		1,423	3.5		1,158	3.3	
Land - Acquisition & Development	—	—		2,340	5.9		2,340	6.9	
Single-Family Residential	24,349	41.7		25,599	64.1		20,411	60.0	
Construction - Custom	—	—		—	—		—	—	
Land - Consumer Lot Loans	443	0.7		177	0.4		290	0.9	
HELOC	334	0.6		306	0.8		304	0.9	
Consumer	<u>52</u>	<u>0.1</u>		<u>52</u>	<u>0.1</u>		<u>48</u>	<u>0.1</u>	
Total non-accrual loans	58,406	100%		39,955	100%		34,046	100%	
Real Estate Owned	4,463			5,316			7,932		
Other Property Owned	<u>3,673</u>			<u>3,672</u>			<u>3,672</u>		
Total non-performing assets	<u>\$ 66,542</u>			<u>\$ 48,943</u>			<u>\$ 45,650</u>		
Non-accrual loans as % of total net loans	0.45 %			0.31 %			0.25 %		
Non-performing assets as % of total assets	0.35 %			0.25 %			0.23 %		

**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**(\$ in Thousands)**

	<u>As of 12/20</u>		<u>As of 03/21</u>		<u>As of 06/21</u>	
	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>
<u>Troubled debt restructure ("TDR") loans:</u>						
Multi-Family	\$ 288	0.3%	\$ 267	0.3%	\$ 245	0.3%
Commercial Real Estate	2,476	2.9	2,327	3.0	2,301	3.3
Commercial & Industrial	48	0.1	45	0.1	43	0.1
Construction	—	—	—	—	—	—
Land - Acquisition & Development	—	—	—	—	—	—
Single-Family Residential	80,155	92.8	72,512	92.6	64,546	92.1
Construction - Custom	—	—	—	—	—	—
Land - Consumer Lot Loans	2,714	3.1	2,630	3.3	2,452	3.5
HELOC	584	0.8	454	0.6	449	0.6
Consumer	49	0.1	47	0.1	44	0.1
Total TDR loans	<u>\$ 86,314</u>	<u>100%</u>	<u>\$ 78,282</u>	<u>100%</u>	<u>\$ 70,080</u>	<u>100%</u>

TDRs were as follows:

Performing	\$ 84,482	97.9%	\$ 76,458	97.7%	\$ 68,389	97.6%
Non-performing (a)	1,832	2.1	1,824	2.3	1,691	2.4
Total TDR loans	<u>\$ 86,314</u>	<u>100%</u>	<u>\$ 78,282</u>	<u>100%</u>	<u>\$ 70,080</u>	<u>100%</u>

(a) Included in "Total non-accrual loans" above.

	<u>AMOUNT</u>	<u>CO % (b)</u>	<u>AMOUNT</u>	<u>CO % (b)</u>	<u>AMOUNT</u>	<u>CO % (b)</u>
<u>Net Charge-offs (Recoveries) by Category</u>						
Multi-Family	\$ —	—%	\$ —	—%	\$ —	—%
Commercial Real Estate	(789)	(0.16)	(1,457)	(0.26)	(485)	(0.08)
Commercial & Industrial	(48)	(0.01)	7	—	(2)	—
Construction	—	—	—	—	—	—
Land - Acquisition & Development	(35)	(0.07)	(410)	(0.89)	(9)	(0.02)
Single-Family Residential	(779)	(0.06)	(391)	(0.03)	(324)	(0.03)
Construction - Custom	—	—	—	—	—	—
Land - Consumer Lot Loans	(7)	(0.03)	(7)	(0.02)	(7)	(0.02)
HELOC	—	—	—	—	(51)	(0.13)
Consumer	(76)	(0.27)	(206)	(0.80)	(253)	(0.95)
Total net charge-offs (recoveries)	<u>\$ (1,734)</u>	<u>(0.05)%</u>	<u>\$ (2,464)</u>	<u>(0.06)%</u>	<u>\$ (1,131)</u>	<u>(0.03)%</u>

(b) Annualized Net Charge-offs (recoveries) divided by Gross Balance

FHLB Advances (Effective Maturity)

	<u>Amount</u>	<u>Rate</u>	<u>Amount</u>	<u>Rate</u>	<u>Amount</u>	<u>Rate</u>
Within 1 year	\$ 530,000	3.62 %	\$ 430,000	3.29 %	\$ 550,000	2.71 %
1 to 3 years	520,000	1.98 %	520,000	2.21 %	200,000	2.42 %
3 to 5 years	450,000	2.15 %	400,000	1.92 %	400,000	1.94 %
More than 5 years	1,100,000	0.73 %	800,000	0.77 %	800,000	0.79 %
Total	<u>\$ 2,600,000</u>		<u>\$ 2,150,000</u>		<u>\$ 1,950,000</u>	

Interest Rate Risk

NPV post 200 bps shock (c)	16.2 %	18.2 %	15.6 %
Change in NII after 200 bps shock (c)	6.4 %	9.9 %	9.2 %

(c) Assumes no balance sheet management actions taken.

**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**(\$ in Thousands)**

Historical CPR Rates (d)

Average for Quarter Ended:	WAFD	WAFD
	SFR Mortgages	GSE MBS
6/30/2019	13.8 %	11.4 %
9/30/2019	18.2 %	16.9 %
12/31/2019	22.0 %	21.7 %
3/31/2020	19.8 %	19.7 %
6/30/2020	28.1 %	30.3 %
9/30/2020	31.2 %	42.8 %
12/31/2020	35.9 %	47.2 %
3/31/2021	36.0 %	44.1 %
6/30/2021	31.8 %	42.7 %

(d) The CPR Rate (conditional payment rate) is the rate that is equal to the proportion of the principal of a pool of loans that is paid off prematurely in each period.

**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**Average Balance Sheet**  
**(\$ in Thousands)**

	Quarter Ended								
	December 31, 2020			March 31, 2021			June 30, 2021		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>Assets</b>									
Loans receivable	\$ 12,824,870	\$ 133,671	4.14 %	\$ 12,842,392	\$ 132,756	4.19 %	\$ 13,330,611	\$ 134,193	4.04 %
Mortgage-backed securities	1,582,286	7,230	1.81	1,359,631	6,696	2.00	1,179,767	5,488	1.87
Cash & investments	3,004,224	5,265	0.70	3,702,861	5,720	0.63	3,593,905	6,113	0.68
FHLB & FRB Stock	140,730	1,656	4.67	130,502	1,582	4.92	113,770	1,654	5.83
Total interest-earning assets	17,552,110	147,822	3.34 %	18,035,386	146,754	3.30 %	18,218,053	147,448	3.25 %
Other assets	1,307,937			1,252,122			1,278,879		
<b>Total assets</b>	<b>\$ 18,860,047</b>			<b>\$ 19,287,508</b>			<b>\$ 19,496,932</b>		
<b>Liabilities and Shareholders' Equity</b>									
Interest-bearing customer accounts	\$ 11,619,857	14,110	0.48 %	\$ 11,816,399	10,729	0.37 %	\$ 12,080,339	8,906	0.30 %
FHLB advances	2,668,478	13,198	1.96	2,412,778	11,991	2.02	1,993,956	9,937	2.00
Total interest-bearing liabilities	14,288,335	27,308	0.76 %	14,229,221	22,720	0.65 %	14,074,295	18,843	0.54 %
Noninterest-bearing customer accounts	2,258,685			2,579,497			2,890,917		
Other liabilities	275,834			248,210			220,805		
Total liabilities	16,822,854			17,056,928			17,186,017		
Stockholders' equity	2,037,193			2,230,580			2,310,915		
<b>Total liabilities and equity</b>	<b>\$ 18,860,047</b>			<b>\$ 19,287,508</b>			<b>\$ 19,496,932</b>		
<b>Net interest income</b>									
		<u>\$ 120,514</u>			<u>\$ 124,034</u>			<u>\$ 128,605</u>	
<b>Net interest margin (NIM) (1)</b>									
			<u>2.75 %</u>			<u>2.75 %</u>			<u>2.82 %</u>

(1) Annualized net interest income divided by average interest-earning assets

**Washington Federal, Inc.**  
**Fact Sheet**  
**June 30, 2021**  
**Delinquency Summary**  
**(\$ in Thousands)**

TYPE OF LOANS	#LOANS	AVG Size	LOANS AMORTIZED COST	# OF LOANS				% based	\$ Delinquent	% based
				30	60	90	Total	on #		on \$
June 30, 2021										
Multi-Family	1,123	1,792	\$ 2,012,570	—	—	1	1	0.09 %	\$ 475	0.02 %
Commercial Real Estate	1,026	2,246	2,303,983	—	—	2	2	0.19	830	0.04
Commercial & Industrial (1)	6,463	367	2,373,535	3	—	5	8	0.12	245	0.01
Construction	632	1,682	1,062,733	—	—	1	1	0.16	741	0.07
Land - Acquisition & Development	113	1,470	166,099	—	—	1	1	0.88	2,341	1.41
Single-Family Residential	19,221	259	4,980,653	23	10	86	119	0.62	21,039	0.42
Construction - Custom	1,215	276	335,053	—	—	—	—	—	—	—
Land - Consumer Lot Loans	1,284	107	137,702	1	1	4	6	0.47	365	0.27
HELOC	3,278	47	154,336	5	1	7	13	0.40	422	0.27
Consumer	2,506	43	106,510	10	7	11	28	1.12	315	0.30
	36,861	370	\$ 13,633,174	42	19	118	179	0.49 %	\$ 26,773	0.20 %
March 31, 2021										
Multi-Family	1,127	1,763	\$ 1,987,120	—	1	—	1	0.09 %	\$ 475	0.02 %
Commercial Real Estate	1,013	2,183	2,211,065	1	1	5	7	0.69	4,968	0.22
Commercial & Industrial	7,589	323	2,452,585	12	2	4	18	0.24	1,962	0.08
Construction	536	1,726	925,017	—	—	1	1	0.19	1,153	0.12
Land - Acquisition & Development	112	1,342	150,311	—	—	1	1	0.89	2,340	1.56
Single-Family Residential	19,941	241	4,802,575	30	9	104	143	0.72	26,208	0.55
Construction - Custom	1,152	268	308,831	—	—	—	—	—	—	—
Land - Consumer Lot Loans	1,216	101	122,211	1	1	2	4	0.33	353	0.29
HELOC	3,218	45	145,066	3	—	10	13	0.40	399	0.28
Consumer	2,607	40	103,294	8	1	17	26	1.00	315	0.30
	38,511	343	\$ 13,208,075	55	15	144	214	0.56 %	\$ 38,173	0.29 %
December 31, 2020										
Multi-Family	1,115	1,444	\$ 1,609,800	1	—	—	1	0.09 %	\$ 475	0.03 %
Commercial Real Estate	1,089	1,784	1,942,854	1	2	4	7	0.64	28,600	1.47
Commercial & Industrial	7,769	289	2,243,465	10	1	3	14	0.18	1,043	0.05
Construction	541	2,575	1,393,107	1	—	1	2	0.37	3,703	0.27
Land - Acquisition & Development	121	1,261	152,621	2	—	—	2	1.65	252	0.17
Single-Family Residential	20,896	242	5,048,435	41	7	122	170	0.81	31,905	0.63
Construction - Custom	1,136	264	299,351	—	—	—	—	—	—	—
Land - Consumer Lot Loans	1,181	93	109,845	3	—	4	7	0.59	597	0.54
HELOC	3,142	45	140,272	8	3	13	24	0.76	1,339	0.95
Consumer	2,733	41	111,449	9	12	23	44	1.61	248	0.22
	39,723	329	\$ 13,051,199	76	25	170	271	0.68 %	\$ 68,162	0.52 %

(1) Includes 4,349 SBA PPP loans with a balance of \$521,532, all of which are current.