

### WaFd Announces Fourth Quarter and Fiscal 2025 Results

#### **Fiscal Year Highlights**

\$226 Million

\$2.63

0.84%

9.20%

**Net Income** 

**Diluted Earnings per Common Share** 

**Return on Average** Assets

**Return on Tangible** Common Equity (1)

#### **Fourth Quarter Highlights**

\$61 Million

\$0.72

0.91%

9.99%

**Net Income** 

**Diluted Earnings per Common Share** 

**Return on Average Assets** 

**Return on Tangible** Common Equity (1)



We finished Fiscal 2025 trending in the right direction with an improving margin, a significant increase in loan originations and an improving deposit mix. The margin increased to 2.71% from 2.69% in the 3rd quarter and 2.62% in the same quarter one year ago, driven by decreasing cost of deposits and borrowings. Importantly, we experienced a 103% increase in new loan originations over the 3rd quarter, signaling that our clients are now starting to come off of the sidelines. Our loan pipeline has now been building in each of the last three quarters, a promising sign for growth over the next year. It would be hard to overstate the magnitude of the shift in our business model undertaken in 2025, moving from mortgage lending to providing solutions for businesses. While this is a long-term shift we are very pleased with the early results, specifically the changing mix of our deposits with checking accounts going from 33% of deposits up to 35% of deposits over the year. We are convinced that focusing on businesses will increase the relevancy of our branches and improve long-term shareholder returns."

#### **Brent Beardall**

President and CEO of WaFd Bank

#### Net Interest Income and NIM

- \$169.9 million net interest income for the quarter compared to \$168.0 million in O3.
- **Net interest margin at** 2.71% for the guarter compared to 2.69% for

#### Non-Interest Income and **Expense**

- Non-interest income flat and non-interest expense up \$2.7 million compared to Q3 due to strategic investments in staff and subsidiaries.
- Efficiency ratio increased to 56.82% compared to 56.01% in the prior quarter as a result.

- Credit Quality Non-performing assets up \$46 million at 0.54% of total assets compared to 0.36% as of June 2025.
  - Delinquencies up \$69 million to **0.60% of total loans** compared to 0.26% as of June 2025.

#### Shareholder Returns and Stock Activity

- On September 5, 2025, the Company paid a cash dividend of \$0.27 **per share,** 170<sup>th</sup> consecutive quarterly dividend paid.
- **969,653 shares** were repurchased during the quarter at a weighted average price of \$29.74 per share.

<sup>(1)</sup> Metric is a non-GAAP Financial Measure. See page 9 for additional information on our use of non-GAAP Financial Measures.



The following table provides the Company's financial scorecard for the last five quarters:

						As of				
(In thousands, except share and ratio data)	-	September 30, 2025		June 30, 2025		March 31, 2025		December 31, 2024	Sep	otember 30, 2024
BALANCE SHEET		30, 2023		2025		2025		2024		2024
Cash	\$	657,310	\$	809,252	\$	1,231,461	\$	1,507,735	\$ 1	2,381,102
Loans receivable, net		,088,618		20,277,164		20,920,001		21,060,501		0,916,354
Allowance for credit losses ("ACL")	20	221,220	219,268		_	222,709		225,022	20	225,253
Available-for-sale securities, at fair value	3	,533,201		,387,497		3,142,763		2,743,731	-	2,572,709
Held-to-maturity securities, at		,555,201	ر ح	,507, 157		5,1 12,7 05		2,7 13,731		_,512,105
amortized cost		645,802		512,854		526,502		537,348		436,972
Total investments	4	,179,003	3,	,900,351		3,669,265		3,281,079	3	3,009,681
Total assets	26	,699,699	26	,731,915	2	7,644,637		27,684,454	28	3,060,330
Transaction deposits	12	,306,532	11	,969,124	1	1,853,984		11,853,859	11	1,817,185
Time deposits	9	,131,104	9,	,417,447		9,573,442		9,584,918	9	9,556,785
Total deposits	21	,437,636	21	,386,571	2	1,427,426		21,438,777	2′	1,373,970
Borrowings, senior debt and junior										
subordinated debentures		,817,249		,991,087		2,814,938		2,914,627		3,318,307
Total shareholders' equity	3,039,575		3,014,325		3,032,620			3,021,636	3	3,000,300
Loans to customer deposits <sup>2</sup>		93.71%		94.81%		97.63%		98.24%		97.86%
PROFITABILITY										
Net income	\$	60,597	\$	61,952	\$	56,252	\$	47,267	\$	61,140
Net income to common shareholders		56,941		58,296		52,596		43,611		57,484
Earnings per common share		0.73		0.73		0.65		0.54		0.71
Return on tangible common equity <sup>1</sup>		9.99%		10.20%		9.18%		7.69%		10.24%
Return on tangible assets <sup>1</sup>		0.93%		0.94%		0.84%		0.70%		0.89%
Net interest margin		2.71%		2.69%		2.55%		2.39%		2.62%
Efficiency ratio		56.82%		56.01%		58.31%		65.04%		57.21%
FINANCIAL HIGHLIGHTS										
Common shareholders' equity per share	\$	35.04	\$	34.30	\$	33.84	\$	33.45	\$	33.25
Tangible common shareholders' equity		22.22		00.50		00.04		27.00		07.70
per share <sup>1</sup>		29.38		28.69		28.31		27.93		27.73
Shareholders' equity to total assets		11.38%		11.28%		10.97%		10.91%		10.69%
Tangible shareholders' equity to tangible assets <sup>1</sup>		9.89%		9.78%		9.51%		9.45%		9.24%
Common shares outstanding	78	,186,520	79	),130,276	8	5.5170		81,373,760	۶′	7.2470 1,220,269
Preferred shares outstanding	70	300,000		300,000	C	300,000		300,000	U	300,000
		300,000		300,000		300,000		300,000		300,000
CREDIT QUALITY <sup>2</sup>		4.040/		4.020/		4.040/		4.000/		4.040/
ACL to gross loans		1.04%		1.03%		1.01%		1.00%		1.01%
Non-accrual loans to net loans		0.64%		0.41%		0.29%		0.34%		0.33%
Delinquencies to net loans		0.60%		0.26%		0.27%		0.30%		0.25%
Non-performing assets to total assets		0.54%		0.36%		0.26%		0.29%		0.28%
Total criticized loans to net loans		4.39%		4.07%		3.32%		2.54%		2.41%
Total adversely classified loans to net loans		3.16%		3.54%		2.53%		1.97%		2.04%

<sup>(1)</sup> Metric is a non-GAAP Financial Measure. See page 9 for additional information on our use of non-GAAP Financial Measures.

<sup>(2)</sup> Metrics include only loans held for investment. Loans held for sale are not included.



SEATTLE, WASHINGTON – WaFd, Inc. (Nasdaq: WAFD) (the "Company"), parent company of WaFd Bank (the "Bank"), today announced quarterly earnings of \$60,597,000, a decrease of 2% compared to the quarter ended June 30, 2025. After the effect of dividends on preferred stock, net income available for common shareholders was \$0.72 per diluted share for the quarter ended September 30, 2025 compared to \$0.73 the prior quarter.

Annual earnings were \$226,068,000 for fiscal year ended September 30, 2025, an increase of 13% from net earnings of \$200,041,000 for the year ended September 30, 2024. After the effect of dividends on preferred stock, net income available for common shareholders was \$2.63 per diluted share for the year ended September 30, 2025, compared to \$2.50 per diluted share for the year ended September 30, 2024, a \$0.13 or 5.20% increase in fully diluted earnings per common share. Fiscal year 2024 results include the effects of the acquisition of Luther Burbank Corporation.

**Balance Sheet** Total assets decreased to \$26.7 billion as of September 30, 2025, compared to \$28.1 billion at September 30, 2024, primarily due to a reduction in loans receivable and cash used to reduce borrowings and purchase investments during the year. Net loans decreased \$0.8 billion to \$20.1 billion and cash decreased \$1.7 billion, or 72.4%. Investment securities increased by \$1.2 billion, or 38.9% in the year ended September 30, 2025.

Customer deposits totaled \$21.4 billion as of September 30, 2025, largely unchanged from September 30, 2024. Transaction accounts increased by \$0.5 billion or 4.1% during the period, while time deposits decreased \$0.4 billion or 4.5%. As of September 30, 2025, 57.4% of the Company's deposits were transaction accounts, a slight increase from 55.3% at September 30, 2024. Core deposits, defined as all transaction accounts and time deposits less than \$250,000, totaled 77.9% of deposits at September 30, 2025, up from 75.1% on September 30, 2024. Deposits that are uninsured or not collateralized were 24.7% of total deposits as of September 30, 2025, a small increase from 23.8% as of September 30, 2024.

Borrowings totaled \$1.8 billion as of September 30, 2025, down from \$3.3 billion at September 30, 2024. The effective weighted average interest rate of borrowings was 2.5% as of September 30, 2025, compared to 3.9% at September 30, 2024.

Loan originations totaled \$4.0 billion for fiscal year 2025, compared to \$3.6 billion of originations in fiscal year 2024. Offsetting loan originations in each year were loan repayments of \$5.1 billion and \$4.3 billion, respectively. Commercial loans represented 83% of all loan originations during fiscal 2025 and consumer loans accounted for the remaining 17%. The period end interest yield on the loan portfolio was 5.38% as of September 30, 2025, a decrease from 5.62% as of September 30, 2024.

Tangible common equity per share is a key metric for our management team. For the year ended September 30, 2025, tangible book value per share grew from \$27.73 as of September 30, 2024 to \$29.38 at September 30, 2025. This metric is a non-GAAP Financial Measure. See page 9 for additional information on our use of non-GAAP Financial Measures. During the year, the Company repurchased 3,447,771 shares of common stock at a weighted average price of \$29.56. Our share repurchase plan currently has an authorization of 8,162,654 shares, which provides what we believe is a compelling investment alternative.

Credit Quality Credit quality continues to be closely monitored with the shifting economic and monetary environment. As of September 30, 2025, non-performing assets increased to \$143 million, or 0.54% of total assets, from \$97 million, or 0.36%, at June 30, 2025 and from \$77 million, or 0.28%, at September 30, 2024. The change is due to non-accrual loans increasing by \$46 million, or 47.20%, since June 30 2025 and by \$59 million, or 84.97%, since September 30, 2024. REO also increased during the year as a result of the Company's continued branch optimization plan. Delinquent loans were 0.60% of total loans at September 30, 2025, compared to 0.26% at June 30, 2025 and 0.25% at September 30, 2024. The Q4 increase in non-performing assets is the result of one commercial real estate loan over 90 days past due. Although appropriately non-accrual based on policy, it was determined no charge-off was needed for this credit. Management is actively collaborating with the borrower and recent developments indicate positive momentum.

The allowance for credit losses (including the reserve for unfunded commitments) totaled \$221 million as of September 30, 2025, and was 1.04% of gross loans outstanding, as compared to 1.03% or 1.01% of gross loans outstanding as of June 30, 2025 and September 30, 2024, respectively. Net charge-offs were \$1.0 million for the quarter ended September 30, 2025 compared to \$5.4 million the prior quarter. Net charge-offs were \$11.8 million for fiscal year 2025, compared to \$1.4 million for fiscal 2024.

**Profitability** Net interest income was \$169.9 million for the fourth fiscal quarter of 2025, an increase of \$1.9 million or 1.1% from the prior quarter. The increase was the net effect of the reduction in interest paid on liabilities outpacing the reduction in interest earned on assets by 3 basis points. Net interest margin was 2.71% in the fourth fiscal quarter 2025 compared to 2.69% for the quarter ended June 30, 2025.



Total non-interest income was flat at \$18.4 million for the fourth fiscal quarter of 2025 compared to \$18.3 million the prior quarter.

Total non-interest expense was \$107.0 million for the fourth fiscal quarter of 2025, an increase of \$2.7 million, or 2.6%, from the prior quarter resulting from strategic investments in our people and technologies. This drove increases in Compensation and Information Technology expenses which resulted in a small increase in the Company's efficiency ratio in the fourth fiscal quarter of 2025 to 56.82%, compared to 56.01% in the prior quarter.

The Company recorded a \$3.0 million provision for credit losses for the quarter ended September 30, 2025 compared to a provision of \$2.0 million the prior quarter. The provision for loan losses for the fourth fiscal quarter of 2025 was the net result of mixed credit metrics, including the increasing trends in negative migration of delinquent and nonperforming loans during the quarter.

Return on common shareholders' equity for the quarter ended September 30, 2025 was 8.36% compared to 8.54% for the quarter ended June 30, 2025. Return on assets for the quarter ended September 30, 2025 was 0.91% compared to 0.92% for the previous quarter.

Income tax expense totaled \$17.0 million for the fourth fiscal quarter of 2025, as compared to \$17.8 million for the prior quarter. The effective tax rate for the quarter ended September 30, 2025 was 21.93% compared to 22.33% for the quarter ended June 30, 2025. The Company's effective tax rate may vary from the statutory rate mainly due to state taxes, tax-exempt income and tax-credit investments.

WaFd Bank is headquartered in Seattle, Washington, and has 208 branches in nine western states. To find out more about WaFd Bank, please visit our website **www.wafdbank.com**. The Company will host a conference call for investors and analysts at 7:00am PDT on Friday October 17, 2025. Participants may register for the call from a link on the Company's investor relations site (https://www.wafdbank.com/about-us/investor-relations) or through a direct link (https://register-conf.media-server.com/register/Blce57cc298b024b9b9446805d5613f404). The Company uses its website to distribute financial and other material information about the Company.

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CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

	September 30, 2025 S	eptember 30, 2024
	(In thousands, except sha	re and ratio data)
ASSETS		
Cash and cash equivalents	\$ 657,310	\$ 2,381,102
Available-for-sale securities, at fair value	3,533,201	2,572,709
Held-to-maturity securities, at amortized cost	645,802	436,972
Loans receivable, net of allowance for loan losses of \$199,720 and \$203,753	20,088,618	20,916,354
Interest receivable	98,589	102,827
Premises and equipment, net	261,271	247,901
Real estate owned	11,084	4,567
FHLB stock	88,068	95,617
Bank owned life insurance	275,159	267,633
Intangible assets, including goodwill of \$414,722 and \$411,360	442,093	448,425
Federal and state income tax assets, net	112,784	119,248
Other assets	485,720	466,975
	\$ 26,699,699	\$ 28,060,330
LIABILITIES AND SHAREHOLDERS' EQUITY	<u>+</u>	+ 20/000/330
Liabilities		
Transaction deposits	\$ 12,306,532	\$ 11,817,185
Time deposits	9,131,104	9,556,785
Total customer deposits	21,437,636	21,373,970
Borrowings	1,765,604	3,267,589
Junior subordinated debentures		
Advance payments by borrowers for taxes and insurance	51,645	50,718
	59,845	61,330
Accrued expenses and other liabilities	345,394	306,423
Chaushaldaud austin	23,660,124	25,060,030
Shareholders' equity		
Preferred stock, \$1.00 par value, 5,000,000 shares authorized; 300,000 and 300,000 shares issued; 300,000 and 300,000 shares outstanding	300,000	300,000
Common stock, \$1.00 par value, 300,000,000 shares authorized; 154,408,001 and 154,007,429 shares issued; 78,186,520 and 81,220,269 shares outstanding	154,408	154,007
Additional paid-in capital	2,163,276	2,150,675
Accumulated other comprehensive income (loss), net of taxes	56,950	55,851
Treasury stock, at cost; 76,221,481 and 72,787,160 shares	(1,740,761)	(1,639,131)
Retained earnings	2,105,702	1,978,898
	3,039,575	3,000,300
	\$ 26,699,699	\$ 28,060,330
Yield and margin as of period end	<u></u>	
Loans receivable <sup>1</sup>	5.38%	5.62%
Mortgage-backed securities	4.44	4.00
Combined cash, investments and FHLB stock	4.96	5.10
Interest-earning assets	5.23	5.44
Interest-bearing customer accounts	2.95	3.50
Borrowings <sup>1</sup>	2.50	3.93
Interest-bearing liabilities	2.91	3.56
Net interest spread	2.32	1.88
Net interest margin	2.82	2.44
	2.02	۷. <del>۲۲</del>

<sup>&</sup>lt;sup>1</sup>Accretion and amortization assumed to be same as prior quarter. Also includes the impact of derivatives.



CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended September 30, 2025					Twelve Months Ended September 30, 2025			
		2025		2024		2025		2024	
		(ln t	housa	nds, except s	share	e and ratio da	ta)		
INTEREST INCOME									
Loans receivable	\$	271,787	\$	308,598	\$	1,119,937	\$	1,165,849	
Mortgage-backed securities		32,953		18,088		103,071		59,782	
Investment securities and cash equivalents		21,794		47,411		116,441		146,079	
		326,534		374,097		1,339,449		1,371,710	
INTEREST EXPENSE									
Customer accounts		143,874		165,240		604,707		532,434	
Borrowings, senior debt and junior subordinated									
debentures		12,754		36,045		80,507		178,444	
		156,628		201,285		685,214		710,878	
Net interest income		169,906		172,812		654,235		660,832	
Provision (release) for credit losses		3,000				7,750		17,500	
Net interest income after provision (release)		166,906		172,812		646,485		643,332	
NON-INTEREST INCOME									
Gain on sale of investment securities		_		91		20		342	
Gain on termination of hedging derivatives		32		72		158		241	
Loan fee income		2,081		757		6,888		2,745	
Deposit fee income		7,959		7,047		29,650		27,507	
Other income		8,319		7,911		34,531		29,857	
Total non-interest income		18,391		15,878		71,247		60,692	
NON-INTEREST EXPENSE									
Compensation and benefits		56,028		53,983		222,146		234,148	
Occupancy		10,895		10,843		44,937		42,036	
FDIC insurance premiums		4,400		6,800		20,200		28,870	
Product delivery		6,558		6,306		25,871		23,986	
Information technology		16,406		14,129		60,101		53,306	
Other expense		12,706		15,880		54,208		65,926	
Total non-interest expense		106,993		107,941		427,463		448,272	
Gain (loss) on real estate owned, net		(681)		(83)		(627)		304	
Income before income taxes	-	77,623		80,666		289,642		256,056	
Income tax provision		17,026		19,526		63,574		56,015	
Net income		60,597		61,140		226,068		200,041	
Dividends on preferred stock		3,656		3,656		14,625		14,625	
Net income available to common shareholders	\$	56,941	\$	57,484	\$	211,443	\$	185,416	
PER SHARE DATA									
Basic earnings per common share	\$	0.73	\$	0.71	\$	2.64	\$	2.50	
Diluted earnings per common share		0.72		0.71		2.63		2.50	
Cash dividends per common share		0.27		0.26		1.07		1.03	
Basic weighted average shares outstanding	7	8,509,472	8	81,208,683		80,184,395		74,244,323	
Diluted weighted average shares outstanding	7	8,573,457	3	81,353,644		80,255,189		74,290,568	
PERFORMANCE RATIOS									
Return on average assets		0.91%		0.87%		0.84%		0.76%	
Return on average common equity		8.36%		8.53%		7.75%		7.55%	



CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

Three	NA	lon	+h		En	do	4
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	September 30, 2025		March 31, 2025	December 31, 2024	September 30, 2024
		(In thousands, e	except share a	and ratio data	)
INTEREST INCOME					
Loans receivable	\$ 271,787	\$ 279,476	\$ 282,077	\$ 286,597	\$ 308,598
Mortgage-backed securities	32,953	27,855	23,926	18,337	18,088
Investment securities and cash equivalents	21,794	24,383	30,081	40,183	47,411
	326,534		336,084	345,117	374,097
INTEREST EXPENSE	3_3,33	22.7.	333,733	2 .2,	3. ,,55.
Customer accounts	143,874	146,735	151,948	162,150	165,240
Borrowings, senior debt and junior	,		121,510		
subordinated debentures	12,754	16,991	23,226	27,536	36,045
	156,628	163,726	175,174	189,686	201,285
Net interest income	169,906	167,988	160,910	155,431	172,812
Provision for credit losses	3,000	2,000	2,750		_
Net interest income after provision	166,906	165,988	158,160	155,431	172,812
NON-INTEREST INCOME					
Gain on sale of investment securities	_	_	_	20	91
Gain on termination of	22	5.0	ć. F	_	70
hedging derivatives	32		65	5	72
Loan fee income	2,081	1,650	1,812	1,345	757
Deposit fee income	7,959		7,057	7,046	7,047
Other income	8,319		9,947	7,286	7,911
Total non-interest income	18,391	18,273	18,881	15,702	15,878
NON-INTEREST EXPENSE					
Compensation and benefits	56,028		52,710	59,927	53,983
Occupancy	10,895		11,499	10,788	10,843
FDIC insurance premiums	4,400		5,800	4,850	6,800
Product delivery	6,558		6,907	5,785	6,306
Information technology	16,406		14,481	14,192	14,129
Other expense	12,706		13,435	15,769	15,880
Total non-interest expense	106,993		104,832	111,311	107,941
Gain (loss) on real estate owned, net	(681	_	(199)	429	(83)
Income before income taxes	77,623	79,758	72,010	60,251	80,666
Income tax provision	17,026	17,806	15,758	12,984	19,526
Net income	60,597	61,952	56,252	47,267	61,140
Dividends on preferred stock	3,656	3,656	3,656	3,656	3,656
Net income available to common shareholders	\$ 56,941	\$ 58,296	\$ 52,596	\$ 43,611	\$ 57,484



CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended									
		otember 30, 2025	June	30, 2025	Ma	arch 31, 2025		cember 31, 2024	Se	eptember 30, 2024
			(In tho	usands, e	хсер	t share a	nd r	atio data	)	
PER SHARE DATA										
Basic earnings per common share	\$	0.73	\$	0.73	\$	0.65	\$	0.54	\$	0.71
Diluted earnings per common share		0.72		0.73		0.65		0.54		0.71
Cash dividends per common share		0.27		0.27		0.27		0.26		0.26
Basic weighted average shares outstanding	78,5	09,472	79,8	88,520	81,0	061,206	81,2	294,227	81,	208,683
Diluted weighted average shares outstanding	78,5	73,457	79,9	07,672	81,1	05,536	81,4	401,599	81,	353,644
PERFORMANCE RATIOS										
Return on average assets		0.91%		0.92%		0.82%		0.69%		0.87%
Return on average common equity		8.36		8.54		7.68		6.42		8.53
Net interest margin		2.71		2.69		2.55		2.39		2.62
Efficiency ratio		56.82		56.01		58.31		65.04		57.21



# WAFD, INC. AND SUBSIDIARIES NON-GAAP MEASURES (UNAUDITED)

#### **Non-GAAP Financial Measures**

The Company has presented certain non-GAAP measures within this document to remove the effect of certain income and expenses to provide investors with information useful in understanding our financial performance. The Company considers these items to be non-operating in nature as they are items that management does not consider indicative of the Company's on-going financial performance. We believe that the tables presented reflect our on-going performance in the periods presented and, accordingly, are useful to consider in addition to our GAAP financial results. These measures should not be considered a substitution for GAAP basis disclosures.

Other companies may use similarly titled non-GAAP financial measures that are calculated differently from the way they are calculated herein. Because of this, our non-GAAP financial measures may not be comparable to similar measures used by others. We caution investors not to place undue reliance on such measures. See the following unaudited tables for reconciliations of our non-GAAP measures to the most directly comparable GAAP financial measures.

	Septemb	· · · · · · · · · · · · · · · · · · ·					rch 31, 2025		Decem	nber 31, 2024	9	Septer	nber 30, 2024	
Tangible Measures	(Una	udited -	In the	ousands	, exc	ept fo	or shar	e ar	nd rat	io data	)			_
Shareholders' equity - GAAP	\$ 3,039	9,575	\$ 3,0	014,325		\$ 3,03	32,620		\$ 3,0	21,636		\$ 3,0	000,300	-
Less intangible assets - GAAP	442	2,093	4	444,291		44	46,660		4	49,213		2	148,425	
Tangible shareholders' equity	\$ 2,59	7,482	\$ 2,	570,034		\$ 2,58	85,960		\$ 2,5	72,423		\$ 2,5	551,875	_
Less preferred stock - GAAP	300	0,000	3	300,000	_	3(	00,000	•	3	00,000	•	3	300,000	
Tangible common shareholders' equity	\$ 2,29	7,482	\$ 2,2	270,034	-	\$ 2,28	85,960		\$ 2,2	72,423		\$ 2,2	251,875	_
Total assets - GAAP	\$26,699	9,699	\$26	,731,915		\$27,64	44,637		\$27,6	84,454		\$28,0	060,330	
Less intangible assets - GAAP	442	2,093		444,291		44	46,660		4	49,213			148,425	
Tangible assets	\$26,25	7,606	\$26	,287,624	-	\$27,19	97,977	=	\$27,2	35,241	-	\$27,6	511,905	=
Tangible Metrics														
Common shares outstanding - GAAP	78,186	5,520	79,	130,276		80,7	58,674		81,3	73,760		81,2	220,269	
Tangible common equity per share	\$ 2	29.38	\$	28.69		\$	28.31		\$	27.93		\$	27.73	
Tangible equity to tangible assets		9.89 %		9.78	%		9.51	%		9.45	%		9.24	%



#### NON-GAAP MEASURES (UNAUDITED)

**Three Months Ended** September March 31, **December** September 30, 2025 June 30, 2025 2025 31, 2024 30, 2024 (Unaudited - In thousands, except for ratio data) **Average Tangible Measures** Average shareholders' equity -**GAAP** \$ 3,023,098 \$ 3,030,745 \$ 3,039,021 \$ 3,015,197 \$ 2,996,093 Less average preferred stock - GAAP 300,000 300,000 300,000 300,000 300,000 Less average intangible assets - GAAP 443,382 445,733 448,272 447,754 451,204 Average tangible common equity \$ 2,279,716 \$ 2,285,012 2,290,749 \$ 2,267,443 \$ 2,244,889 Average Assets - GAAP \$26,540,782 \$26,813,500 \$ 27,371,320 \$27,504,576 \$28,000,482 Less average intangible assets - GAAP 443,382 447,754 451,204 445,733 448,272 Average tangible assets \$ 26,923,048 \$26,097,400 \$26,367,767 \$27,056,822 \$27,549,278 **Average Tangible Metrics** Net income - GAAP 60,597 61,952 56,252 47,267 61,140 Net income available to common shareholders - GAAP 56,941 58,296 52,596 43,611 57,484 Return on tangible common equity 9.99 % 10.20 % 9.18 % 7.69 % 10.24 %

0.94 %

0.84 %

0.70 %

0.89 %

0.93 %



Return on tangible assets

**NON-GAAP MEASURES** (UNAUDITED)

				Three M	onths Ended					
Net Income Adjusted for Acquisition Expenses and Other	 tember 30, 2025	June	30, 2025	Marc	h 31, 2025	D	ecember 31, 2024	September 30, 2024		
Non-Operating Items	(Unaudited - In thousands, except for share and ratio data)									
Interest income										
LBC Hedge Valuation Adj	\$ _	\$	_	\$	_	\$	3,933	\$	_	
Non-interest income										
Distribution received on LBC equity method investment	\$ (251)	\$	(255)	\$	(257)	\$	(279)	\$	(288)	
(Gain)Loss on WaFd Bank equity method investment	(815)		304		(155)		48		(896)	

Non-interest expense					
Acquisition-related expenses	\$ _	\$ _	\$ _	\$ 239	\$ (1,602)
Non-operating expenses:					
Restructuring Charges	_	_	_	5,390	_

(412)

56,252

(231)

47,267

\$

61,140

(1,184)

(1,066)

60,597

Total non-interest expense	\$ 	\$ 	\$ 	\$ 5,629	\$ (2,000)
				5,390	(398)
Legal and Compliance	 	 	 	 	 (182)
FDIC Special Assessment		_		_	(216)

61,952

\$

Net Income - non-GAAP	\$ 60,296	\$ 62,127	\$ 56,086	\$ 54,251	\$ 58,790
Income tax adjustment	84	(50)	47	(1,918)	751
REO adjustments	681	176	199	(429)	83
Non-interest expense adjustments	_	_	_	5,629	(2,000)
Non-interest income adjustments	(1,066)	49	(412)	(231)	(1,184)
Interest income adjustments	_	_	_	3,933	_

Dividend on preferred stock	3,656	3,656	3,656	3,656	3,656
Net Income available to common shareholders - non-					

GAAP	\$ 56,640	\$ 58,471	\$ 52,430	\$ 50,595	\$ 55,134
Basic weighted average number	78,509,472	79,888,520	81,061,206	81,294,227	81,208,683
Diluted weighted average	78,573,457	79,907,672	81,105,536	81,401,599	81,353,644

Basic EPS - non-GAAP	\$ 0.72	\$ 0.73	\$ 0.65	\$ 0.62	\$ 0.68
Diluted EPS - non-GAAP	0.72	0.73	0.65	0.62	0.68



**Total non-interest income** 

Net Income - GAAP

#### **NON-GAAP MEASURES** (UNAUDITED)

**Three Months Ended** 

						Т	hree	Months Ended	t					
	S	September 30, 2025		Jur	ne 30, 2025			March 31, 2025		December 31, 2024	_	S	eptember 30, 2024	
Adjusted Efficiency Ratio				(l	Jnaudited -	- In	thou	sands, except	for ra	atio data)				
Efficiency ratio - GAAP		56.8	%		56.0	%		58.3 9	6	65.0	%		57.2	%
Net interest income - GAAP	\$	169,906		\$	167,988		\$	160,910	\$	155,431		\$	172,812	
Total interest income adjustments		_			_			_		3,933			_	
Net interest income - non- GAAP	\$	169,906		\$	167,988		\$	160,910	\$	159,364		\$	172,812	
Non-interest expense - GAAP	\$	106,993		\$	104,327		\$	104,832	\$	111,311		\$	107,941	
Less merger related expenses		_			_			_		239			(1,602)	
Less non-operating expenses										5,390			(398)	
Non-interest Expenses - non-GAAP	\$	106,993		\$	104,327		\$	104,832	\$	105,682		\$	109,941	
Non-interest income - GAAP	\$	18,391		\$	18,273		\$	18,881	\$	15,702		\$	15,878	
Total other income		(1,066)			49			(412)		(231)			(1,184)	
Non-interest income - non-GAAP	\$	17,325		\$	18,322		\$	18,469	\$	15,471		\$	14,694	
Net Interest Income - non-GAAP	\$	169,906		\$	167,988		\$	160,910	\$	159,364		\$	172,812	
Non-interest income - non-GAAP		17,325			18,322			18,469		15,471			14,694	
Total Income - non-GAAP	\$	187,231		\$	186,310		\$	179,379	\$	174,835		\$	187,506	
Adjusted Efficiency Ratio		57.1	%		56.0	%		58.4 9	6	60.4	%		58.6	%



#### **NON-GAAP MEASURES** (UNAUDITED)

**Three Months Ended** 

	_					Thr	ee N	lonths En	ded						
	Se	eptember 30, 2025			June 30, 2025		ľ	March 31, 2025		Dec	ember 31, 2024		Sept	ember 30, 2024	
Adjusted ROA and ROE				(Un	audited - l	n th	ous	ands, exc	ept	for r	atio data)				
Reported:															
Net Income - GAAP	\$	60,597		\$	61,952		\$	56,252		\$	47,267		\$	61,140	
Net income available to common shareholders - GAAP	\$	56,941		\$	58,296		\$	52,596		\$	43,611		\$	57,484	
Average Assets		26,540,782		_26	5,813,500		_27	,371,320		2	7,504,576		28	3,000,482	
Return on Assets		0.91	%		0.92	%		0.82	%		0.69	%		0.87	%
Average Common Equity	\$	2,723,098		\$ 2	2,730,745		\$ 2	,739,021		\$	2,715,197		\$ 2	2,696,093	
Return on common equity		8.36	%		8.54	%		7.68	%		6.42	%		8.53	%
Adjusted:															
Net Income - non-GAAP	\$	60,296		\$	62,127		\$	56,086		\$	54,251		\$	58,790	
Net income available to common shareholders - non-GAAP	\$	56,640		\$	58,471		\$	52,430		\$	50,595		\$	55,134	
Average Assets		26,540,782		26	5,813,500		27	,371,320		2	7,504,576		28	3,000,482	
Adjusted Return on Assets		0.91	%		0.93	%		0.82	%		0.79	%		0.84	%
Average Common Equity		2,723,098		Ź	2,730,745		2	,739,021			2,715,197		Ź	2,696,093	
Adjusted Return on common equity		8.32	%		8.56	%		7.66	%		7.45	%		8.18	%



#### **Important Cautionary Statements**

The foregoing information should be read in conjunction with the financial statements, notes and other information contained in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

This press release contains statements about the Company's future that are not statements of historical or current fact. These statements are "forward-looking statements" for purposes of applicable securities laws and are based on current information and/or management's good faith belief as to future events. Words such as "expects," "anticipates," "believes," "estimates," "intends," "forecasts," "may," "potential," "projects," and other similar expressions or future or conditional verbs such as "will," "should," "would," and "could" are intended to help identify such forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Although the Company believes any such statements are based on reasonable assumptions, forward-looking statements should not be read as a guarantee of future performance, and you are cautioned not to place undue reliance on any forward-looking statements. The Company undertakes no obligation to update or revise any forward-looking statement.

By their nature, forward-looking statements involve inherent risk and uncertainties including the following risks and uncertainties, and those risks and uncertainties more fully discussed under "Risk Factors" in the Company's September 30, 2024 10-K and Quarterly Reports on Form 10-Q, which could cause actual performance to differ materially from that anticipated by any forward-looking statements. Forward-looking statements relating to our financial condition or operations are subject to risks and uncertainties related to (i) fluctuations in interest rate risk and market interest rates, including the effect on our net interest income and net interest margin; (ii) current and future economic conditions, including the effects of declines in the real estate market, tariffs, high unemployment rates, inflationary pressures, a potential recession, the monetary policies of the Federal Reserve, and slowdowns in economic growth either nationally or locally in some or all of the areas in which we conduct business; (iii) financial stress on borrowers (consumers and businesses) as a result of higher interest rates or an uncertain economic environment; (iv) changes in deposit flows or loan demands; (v) our ability to identify and address cyber-security risks, including security breaches, "denial of service attacks," "hacking" and identity theft; (vi) the Company's exit from the mortgage lending business; (vii) the effects of natural or man-made disasters, calamities, or conflicts, including terrorist events and pandemics (such as the COVID-19 pandemic) and the resulting governmental and societal responses; (viii) the results of examinations by regulatory authorities, including a "Needs to Improve" CRA rating, which may impose restrictions or penalties on the Company's activities; (ix) expectations regarding key growth initiatives and strategic priorities; (x) global economic trends, including developments related to Ukraine and Russia, and the evolving conflict in the Middle East, and related negative financial impacts on our borrowers; (xi) litigation risks resulting in significant expenses, losses and reputational damage; (xii) the impact of bank failures or adverse developments at other banks and related negative press about regional banks and the banking industry in general; and (xiii) other economic, competitive, governmental, environmental, regulatory, and technological factors affecting our operations, pricing, products and services.

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#### **CONTACT:**

WaFd, Inc. 425 Pike Street, Seattle, WA 98101 Brad Goode, SVP, Chief Marketing Officer 206-626-8178

brad.goode@wafd.com



Repayments & Payoffs         Multi-Family       \$ 80,455       \$ 143,591       \$ 158,024       \$ 301,615       \$ 74,857       \$         Commercial Real Estate       106,057       220,236       153,541       373,777       187,130       187,130         Commercial & Industrial       476,377       814,382       465,037       1,279,419       408,027         Construction       164,167       280,498       290,942       571,440       459,122         Land - Acquisition & Development       25,047       55,007       21,063       76,070       40,407         Consumer       44,880       87,987       64,964       152,951       55,707         Inactive Loan Types         Originations         Single-Family Residential       \$ 48,088       \$ 204,205       \$ 7,481       \$ 211,686       \$ -       \$ 2,755,272       \$ 15,840	09/25 YTD 104,035 384,749 1,667,064 1,038,182 94,864 206,943 3,495,837
ACL - Unfunded Commitments         20,000         20,500         21,500           Total ACL as a % of Gross Loans         1.01%         1.03%         06/25 YTD         09/25 QTR           Active Loan Types         03/25 QTR         03/25 YTD         06/25 QTR         06/25 YTD         09/25 QTR           Originations         V         V         06/25 YTD         09/25 QTR         09/25 QTR           Multi-Family         \$ 24,464         \$ 30,852         \$ 5,534         \$ 36,886         \$ 67,649         \$ 60,649         \$ 60,649         \$ 70,240	104,035 384,749 1,667,064 1,038,182 94,864 206,943
Active Loan Types         03/25 QTR         03/25 YTD         06/25 QTR         06/25 YTD         09/25 QTR         09/25 QTR           Originations         824,464         \$30,852         \$5,534         \$36,386         \$67,649         \$60	104,035 384,749 1,667,064 1,038,182 94,864 206,943
Active Loan Types         03/25 QTR         03/25 YTD         06/25 QTR         06/25 YTD         09/25 QTR           Originations         Multi-Family         \$ 24,464         \$ 30,852         \$ 5,534         \$ 36,386         \$ 67,649         \$ 6,7489         \$ 6,7489         \$ 6,7489         \$ 6,7489         \$ 6,7489         \$ 6,7489         \$ 6,7489         \$ 6,7489         \$ 6,7489	104,035 384,749 1,667,064 1,038,182 94,864 206,943
Originations           Multi-Family         \$ 24,464         \$ 30,852         \$ 5,534         \$ 36,386         \$ 67,649         \$ Commercial Real Estate         82,295         130,021         44,078         174,099         210,650           Commercial & Industrial         429,009         834,886         324,898         1,159,784         507,280           Construction         171,344         334,006         205,809         539,815         498,368           Land - Acquisition & Development         24,474         32,408         18,592         51,000         43,864           Consumer         60,830         105,808         56,173         161,981         44,962           Repayments & Payoffs         Multi-Family         \$ 80,455         \$ 1,467,981         \$ 655,084         \$ 2,123,065         \$ 1,372,773         \$ 5           Multi-Family         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$ 5           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130           Construction         164,167         280,498         290,942         571,440         459,122           Land - Acquisition & Development         25,047         55,007	104,035 384,749 1,667,064 1,038,182 94,864 206,943
Multi-Family         \$ 24,464         \$ 30,852         \$ 5,534         \$ 36,386         \$ 67,649         \$ Commercial Real Estate         82,295         130,021         44,078         174,099         210,650           Commercial & Industrial         429,009         834,886         324,898         1,159,784         507,280           Construction         171,344         334,006         205,809         539,815         498,368           Land - Acquisition & Development         24,474         32,408         18,592         51,000         43,864           Consumer         60,830         105,808         56,173         161,981         44,962           Eepayments & Payoffs         \$ 792,416         \$ 1,467,981         \$ 655,084         \$ 2,123,065         \$ 1,372,773         \$           Repayments & Payoffs         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130           Construction         164,167         280,498         290,942         571,440         459,122           Land - Acquisition & Development         25,047         55,007         21,063         76,070         40,407	384,749 1,667,064 1,038,182 94,864 206,943
Commercial Real Estate         82,295         130,021         44,078         174,099         210,650           Commercial & Industrial         429,009         834,886         324,898         1,159,784         507,280           Construction         171,344         334,006         205,809         539,815         498,368           Land - Acquisition & Development         24,474         32,408         18,592         51,000         43,864           Consumer         60,830         105,808         56,173         161,981         44,962           \$ 792,416         \$ 1,467,981         \$ 655,084         \$ 2,123,065         \$ 1,372,773         \$           Repayments & Payoffs         Wulti-Family         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130           Comstruction         164,167         280,498         290,942         571,440         459,122           Land - Acquisition & Development         25,047         55,007         21,063         76,070         40,407           Consumer         44,880         87,987         64,964         152,951         55,707	384,749 1,667,064 1,038,182 94,864 206,943
Commercial & Industrial         429,009         834,886         324,898         1,159,784         507,280           Construction         171,344         334,006         205,809         539,815         498,368           Land - Acquisition & Development         24,474         32,408         18,592         51,000         43,864           Consumer         60,830         105,808         56,173         161,981         44,962           Repayments & Payoffs         \$792,416         \$1,467,981         655,084         \$2,123,065         \$1,372,773         \$8           Multi-Family         \$80,455         \$143,591         \$158,024         \$301,615         \$74,857         \$9           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130         \$187	1,667,064 1,038,182 94,864 206,943
Construction         171,344         334,006         205,809         539,815         498,368           Land - Acquisition & Development         24,474         32,408         18,592         51,000         43,864           Consumer         60,830         105,808         56,173         161,981         44,962           Repayments & Payoffs         **	1,038,182 94,864 206,943
Land - Acquisition & Development         24,474         32,408         18,592         51,000         43,864           Consumer         60,830         105,808         56,173         161,981         44,962           \$ 792,416         \$ 1,467,981         \$ 655,084         \$ 2,123,065         \$ 1,372,773         \$           Repayments & Payoffs         Wulti-Family         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130         \$           Construction         164,167         280,498         290,942         571,440         459,122         \$           Land - Acquisition & Development         25,047         55,007         21,063         76,070         40,407         \$           Consumer         44,880         87,987         64,964         152,951         55,707         \$           Inactive Loan Types           Originations         5 48,088         204,205         7,481         211,686         —         \$           Construction - Custom         28,986         79,995         —         79,995         15,840	94,864 206,943
Consumer         60,830         105,808         56,173         161,981         44,962           Repayments & Payoffs           Multi-Family         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$ 40,802           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130         1	206,943
Repayments & Payoffs         \$ 1,467,981         \$ 655,084         \$ 2,123,065         \$ 1,372,773         \$ 80,455           Multi-Family         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$ 158,024           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130         18	•
Repayments & Payoffs         Multi-Family       \$ 80,455       \$ 143,591       \$ 158,024       \$ 301,615       \$ 74,857       \$ 20,236       \$ 153,541       \$ 373,777       \$ 187,130       \$ 187,130       \$ 187,130       \$ 158,024       \$ 153,541       \$ 373,777       \$ 187,130       \$ 158,024       \$ 153,541       \$ 373,777       \$ 187,130       \$ 158,024       \$ 153,541       \$ 373,777       \$ 187,130       \$ 158,024       \$ 153,541       \$ 373,777       \$ 187,130       \$ 187,130       \$ 158,024       \$ 1,279,419       \$ 408,027       \$ 158,024       \$ 204,205       \$ 204,205       \$ 204,205       \$ 204,205       \$ 21,063       \$ 275,072       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272       \$ 1,225,250       \$ 2755,272	3,495,837
Multi-Family         \$ 80,455         \$ 143,591         \$ 158,024         \$ 301,615         \$ 74,857         \$           Commercial Real Estate         106,057         220,236         153,541         373,777         187,130	
Commercial Real Estate         106,057         220,236         153,541         373,777         187,130           Commercial & Industrial         476,377         814,382         465,037         1,279,419         408,027           Construction         164,167         280,498         290,942         571,440         459,122           Land - Acquisition & Development         25,047         55,007         21,063         76,070         40,407           Consumer         44,880         87,987         64,964         152,951         55,707           \$ 896,983         \$ 1,601,701         \$1,153,571         \$ 2,755,272         \$ 1,225,250         \$           Inactive Loan Types           Originations           Single-Family Residential         \$ 48,088         \$ 204,205         \$ 7,481         \$ 211,686         \$ —         \$           Construction - Custom         28,986         79,995         —         79,995         15,840	
Commercial & Industrial         476,377         814,382         465,037         1,279,419         408,027           Construction         164,167         280,498         290,942         571,440         459,122           Land - Acquisition & Development         25,047         55,007         21,063         76,070         40,407           Consumer         44,880         87,987         64,964         152,951         55,707           \$ 896,983         \$ 1,601,701         \$1,153,571         \$ 2,755,272         \$ 1,225,250         \$           Inactive Loan Types           Originations           Single-Family Residential         \$ 48,088         \$ 204,205         \$ 7,481         \$ 211,686         \$ —         \$           Construction - Custom         28,986         79,995         —         79,995         15,840	376,472
Construction         164,167         280,498         290,942         571,440         459,122           Land - Acquisition & Development         25,047         55,007         21,063         76,070         40,407           Consumer         44,880         87,987         64,964         152,951         55,707           \$ 896,983         \$ 1,601,701         \$1,153,571         \$ 2,755,272         \$ 1,225,250         \$           Inactive Loan Types           Originations           Single-Family Residential         \$ 48,088         \$ 204,205         \$ 7,481         \$ 211,686         \$ —         \$           Construction - Custom         28,986         79,995         —         79,995         15,840	560,907
Land - Acquisition & Development       25,047       55,007       21,063       76,070       40,407         Consumer       44,880       87,987       64,964       152,951       55,707         \$ 896,983       \$ 1,601,701       \$ 1,153,571       \$ 2,755,272       \$ 1,225,250       \$         Inactive Loan Types         Originations       Single-Family Residential       48,088       \$ 204,205       \$ 7,481       \$ 211,686       \$ —       \$ Construction - Custom       28,986       79,995       —       79,995       15,840	1,687,446
Consumer         44,880         87,987         64,964         152,951         55,707           \$ 896,983         \$ 1,601,701         \$1,153,571         \$ 2,755,272         \$ 1,225,250         \$           Inactive Loan Types           Originations           Single-Family Residential         \$ 48,088         \$ 204,205         \$ 7,481         \$ 211,686         \$ —         \$           Construction - Custom         28,986         79,995         —         79,995         15,840	1,030,562
\$ 896,983       \$ 1,601,701       \$1,153,571       \$ 2,755,272       \$ 1,225,250       \$         Inactive Loan Types         Originations       \$ 204,205       \$ 7,481       \$ 211,686       \$ -       \$ 48,088       \$ 79,995       -       79,995       15,840	116,477
Inactive Loan Types           Originations           Single-Family Residential         \$ 48,088         \$ 204,205         \$ 7,481         \$ 211,686         \$ —         \$ Construction - Custom         28,986         79,995         —         79,995         15,840	208,658
Inactive Loan Types           Originations           Single-Family Residential         \$ 48,088         \$ 204,205         \$ 7,481         \$ 211,686         \$ —         \$ Construction - Custom         28,986         79,995         —         79,995         15,840	3,980,522
Originations         Single-Family Residential       \$ 48,088       \$ 204,205       \$ 7,481       \$ 211,686       \$ —       \$ Construction - Custom         28,986       79,995       —       79,995       15,840	
Single-Family Residential       \$ 48,088       \$ 204,205       \$ 7,481       \$ 211,686       \$ —       \$         Construction - Custom       28,986       79,995       —       79,995       15,840	
Construction - Custom         28,986         79,995         —         79,995         15,840	211,686
2272 7240	95,835
Land - Consumer Lot Loans 2,372 7,340 — 7,340 —	7,340
<b>HELOC</b> 41,897 84,927 34,466 119,393 26,108	145,501
\$ 121,343 \$ 376,467 \$ 41,947 \$ 418,414 \$ 41,948 \$	
Repayments & Payoffs	
Single-Family Residential \$ 232,447 \$ 447,173 \$ 242,950 \$ 690,123 \$ 226,780 \$	916,903
Construction - Custom 14,704 36,230 30,446 66,676 10,467	77,143
Land - Consumer Lot Loans 7,104 13,660 5,895 19,555 7,286	26,841
HELOC 32,659 66,707 46,221 112,928 30,839	143,767
	1,164,654
Purchased Loans \$ 3,847 \$ 105,863 \$ 3,960 \$ 109,823 \$ 3,246 \$	113,069
Weighted Average Rate on Originations 7.12 % 7.22 % 6.87 %	
Weighted Average Rate on Payoffs 6.74 % 6.25 % 6.35 %	
Net Loan Fee Accretion \$ 3,192 \$ 6,262 \$ 3,093 \$ 9,355 \$ 3,515 \$	12,870
Net Discount Accretion on Acquired         \$ 6,447         \$ 13,377         \$ 6,512         \$ 19,889         \$ 5,242         \$	25,131



As of 06/25

As of 09/25

#### WaFd, Inc. Fact Sheet September 30, 2025

(\$ in Thousands)

As of 03/25

	A3 01 03/	23	A3 01 00/	23	A3 01 03/	23
Loans Receivable by Category	Amount	%	Amount	%	Amount	%
Multi-Family	\$ 4,967,125	22.4%	\$ 4,881,996	22.8 %	\$ 4,718,480	22.2%
Commercial Real Estate	3,665,363	16.6	3,615,077	17.0	3,604,600	17.0
Commercial & Industrial	2,389,025	10.7	2,295,802	10.7	2,392,685	11.2
Construction	1,791,886	8.1	1,540,474	7.2	1,756,890	8.2
Land - Acquisition & Development	178,114	8.0	175,643	0.8	179,099	0.8
Single-Family Residential	8,401,084	37.9	8,231,623	38.5	8,053,771	37.9
Construction - Custom	287,461	1.3	188,109	0.9	150,237	0.7
Land - Consumer Lot Loans	102,475	0.5	96,582	0.5	89,298	0.4
HELOC	284,295	1.3	272,614	1.3	267,871	1.3
Consumer	91,899	0.4	69,912	0.3	61,461	0.3
	22,158,727	100%	21,367,832	100%	21,274,392	100%
Less:						
Loans in Process	798,996		673,338		773,606	
Net Deferred Fees, Costs and Discounts	237,021		218,562		212,448	
Loans at Amortized Cost	21,122,710		20,475,932		20,288,338	
Less:						
Allowance for Credit Losses (ACL) - Loans	202,709		198,768		199,720	
Net Loans	\$ 20,920,001		\$ 20,277,164		\$ 20,088,618	
let Loan Portfolio by Category	Amount	%	Amount	%	Amount	%
Multi-Family	\$ 4,840,784	23.1%	\$ 4,753,223	23.5%	\$ 4,605,368	23.0%
Commercial Real Estate	3,601,008	17.2	3,550,119	17.5	3,546,962	17.7
Commercial & Industrial	2,324,598	11.1	2,235,310	11.0	2,327,200	11.6
Construction	1,191,930	5.7	1,018,588	5.0	1,086,965	5.4
Land - Acquisition & Development	129,358	0.6	123,627	0.6	133,027	0.6
Single-Family Residential	8,223,356	39.3	8,068,150	39.8	7,898,051	39.3
Construction - Custom	136,424	0.7	94,625	0.5	77,633	0.4
Land - Consumer Lot Loans	99,370	0.4	93,659	0.4	86,591	0.3
HELOC	284,970	1.4	273,155	1.4	268,218	1.4
Consumer	88,203	0.4	66,708	0.3	58,603	0.3
	\$ 20,920,001	100%	\$ 20,277,164	100%	\$ 20,088,618	100%
oan Contractual Term to Maturity or Repricing <sup>1</sup>	Amount	Rate	Amount	Rate	Amount	Rate
ithin 3 months	\$ 7,147,953	7.15%	\$ 7,703,535	6.93%	\$ 7,597,733	6.74%
rom 4 to 6 months	410,864	5.69	287,877	4.63	510,018	5.22
rom 7 to 9 months	341,198	4.70	401,319	4.77	458,216	4.54
rom 10 to 12 months	377,179	4.76	376,346	4.46	560,805	4.37

4.22

4.94

4.22

3,063,242

1,811,205

7,971,069

\$ 21,122,710

<sup>&</sup>lt;sup>1</sup>Includes the effect of derivatives.



1 to 3 years

3 to 5 years

Total

More than 5 years

5.32 % \$ 20,288,338

2,427,306

1,790,498

6,943,762

4.22

4.98

4.20

2,728,113

1,743,810

7,234,933

5.32 % \$ 20,475,933

4.30

5.14

4.20

5.28 %

		As of 03/	25		As of 06/	25		As of 09/	25
Loans by State		Amount	%	-	Amount	%		Amount	%
Washington	\$	5,726,161	27.1%	\$	5,590,478	27.3%	\$	5,593,068	27.6%
Idaho		935,583	4.4		927,628	4.5		916,571	4.5
Oregon		2,505,629	11.9		2,498,467	12.2		2,467,622	12.2
Utah		2,129,700	10.1		1,980,098	9.7		1,905,473	9.4
Nevada		786,919	3.6		774,624	3.8		809,737	4.0
Texas		2,417,928	11.4		2,390,479	11.7		2,313,800	11.4
Arizona		2,355,148	11.1		2,299,764	11.2		2,302,659	11.3
New Mexico		802,884	3.8		791,212	3.9		791,414	3.9
California		2,979,107	14.1		2,891,410	14.1		2,833,719	14.0
Other		483,651	2.3		331,773	1.6		354,275	1.7
Total	\$2	1,122,710	100%	\$2	20,475,933	100%	\$2	20,288,338	100%
Non-Performing Assets		Amount	%		Amount	%		Amount	%
Non-accrual loans:									
Multi-Family	\$	10,477	17.5%	\$	11,601	14.1%	\$	19,121	15.0%
Commercial Real Estate		29,320	49.0		46,720	56.5		69,972	54.4
Commercial & Industrial			_		33	_		11,047	8.6
Construction		_	_		3,400	4.1		3,400	2.6
Land - Acquisition & Development		_	_		_	_		_	_
Single-Family Residential		18,734	31.3		19,246	23.3		23,741	18.4
Construction - Custom		847	1.4		847	1.0		760	0.6
Land - Consumer Lot Loans		8	_		8	_		23	_
HELOC		300	0.5		662	0.8		412	0.3
Consumer		200	0.3		179	0.2		152	0.1
Total non-accrual loans		59,886	100%	_	82,696	100%		128,628	100.0%
Real Estate Owned		7,688	10070		11,154	10070		11,084	100.070
Other Property Owned		3,310			3,310			3,310	
Total non-performing assets	\$	70,884		\$	97,160		\$	143,022	
1 0	_			_	<u>,                                      </u>		_	<u>,                                      </u>	
Non-accrual loans as % of total net loans		0.29 %			0.41 %			0.64 %	
Non-performing assets as % of total assets		0.26 %			0.36 %			0.54 %	
Net Charge-offs (Recoveries) by Category		03/25 QTR	CO % <sup>(a)</sup>		06/25 QTR	CO % <sup>(a)</sup>		09/25 QTR	CO % <sup>(a)</sup>
Multi-Family	\$	_	—%	\$	373	0.03%	\$	182	0.02%
Commercial Real Estate		4,223	0.46		5,097	0.56		_	_
Commercial & Industrial		198	0.03		(89)	(0.02)		577	0.10
Construction		_	_		_	_		_	_
Land - Acquisition & Development		(8)	(0.02)		(6)	(0.01)		(7)	(0.02)
Single-Family Residential		331	0.02		(105)	(0.01)		(4)	
Construction - Custom		_	_		(2)			(2)	(0.01)
Land - Consumer Lot Loans		_	_		_	_		_	_
HELOC		_	_		(1)	_		(1)	_
Consumer		319	1.39		174	1.00		303	1.97
Total net charge-offs (recoveries)	\$	5,063	0.09%	\$	5,441	0.10%	\$	1,048	0.02%

<sup>(</sup>a) Annualized Net Charge-offs (recoveries) divided by Gross Balance



	0	3/25 QTR	(	03/25 YTD	0	6/25 QTR	(	6/25 YTD		09/25 QTR	0	9/25 YTD
Efficiency												
Operating Expenses/Average Assets		1.53%		1.58%		1.56%		1.57%		1.61%		1.58%
Efficiency Ratio (%)		58.31%		61.59%		56.01%		59.66%		56.82%		58.92%
Amortization of Intangibles	\$	2,553	\$	5,308	\$	2,369	\$	7,677	\$	2,198	\$	9,875
EOP Numbers												
Shares Issued and Outstanding	80,	758,674			79,	130,276			78	3,186,520		
Share repurchase information												
Remaining shares authorized for repurchase	10	777,898			a	129,488			ç	3,162,654		
•	,	,			,	,			(	, ,		
Shares repurchased		726,082		815,610	1,	662,508	2,	478,118		969,653	3,	447,771
Average share repurchase price	\$	29.39	\$	30.35	\$	29.08	\$	29.49	\$	29.74	\$	29.56

Tangible Common Shareholders' Book Value	As of 03/25	As of 06/25	As of 09/25
\$ Amount	\$ 2,285,960	\$ 2,270,034	\$ 2,297,482
Per Share	28.31	28.69	29.38
# of Employees	2,018	2,004	1,979
Investments			
Available-for-sale:			
Agency MBS	\$ 2,074,672	\$ 2,411,707	\$ 2,603,153
Other	1,068,091	975,790	930,048
	\$ 3,142,763	\$ 3,387,497	\$ 3,533,201
Held-to-maturity:			
Agency MBS	\$ 526,502	\$ 512,854	\$ 645,802
	\$ 526,502	\$ 512,854	\$ 645,802

	0	3/25 QTR	(	03/25 YTD	0	6/25 QTR	(	06/25 YTD	09/25 QTR	(	09/25 YTD
MBS Repayments	\$	59,306	\$	127,593	\$	94,310	\$	221,903	\$ 113,640	\$	335,543
MBS Net Premium Amortization	\$	877	\$	1,311	\$	1,014	\$	2,325	\$ 2,796	\$	5,121



	As of 03	/25		As of 06	/25		As of 09	/25	
Deposits & Branches by State	Amount	%	#	Amount	%	#	Amount	%	#
Washington	\$ 8,723,693	40.7%	73	\$ 8,716,662	40.8%	73	\$ 8,685,124	40.5%	73
Idaho	949,570	4.4	21	933,759	4.4	21	935,047	4.4	21
Oregon	2,798,850	13.1	36	2,779,995	13.0	36	2,724,526	12.7	36
Utah	601,503	2.8	9	619,203	2.9	9	601,054	2.8	9
Nevada	538,439	2.5	8	547,488	2.5	8	559,906	2.5	8
Texas	398,210	1.9	5	524,380	2.4	5	760,636	3.6	5
Arizona	1,676,939	7.8	28	1,666,381	7.8	28	1,641,460	7.7	28
New Mexico	1,666,280	7.8	19	1,711,722	8.0	18	1,802,886	8.4	18
California	4,073,942	19.0	10	3,886,981	18.2	10	3,726,997	17.4	10
Total	\$21,427,426	100%	209	\$21,386,571	100%	208	\$21,437,636	100%	208
Deposits by Type	Amount	%		Amount	%		Amount	%	
Non-Interest Checking	\$ 2,400,172	11.2%		\$ 2,487,816	11.6%		\$ 2,567,539	12.0%	
Interest Checking	4,625,596	21.6		4,705,457	22.0		4,865,808	22.7	
Savings	715,199	3.4		703,085	3.4		701,558	3.3	
Money Market	4,113,017	19.2		4,072,766	19.0		4,171,627	19.4	
Time Deposits	9,573,442	44.7		9,417,447	44.0		9,131,104	42.6	
Total	\$21,427,426	100%		\$21,386,571	100%		\$21,437,636	100%	
Deposits Uninsured & Non-collateralized - EOP	\$ 5,490,142	25.6%		\$ 5,094,400	23.8%		\$ 5,302,026	24.7%	
Time Deposit Repricing	Amount	Rate		Amount	Rate		Amount	Rate	
Within 3 months	\$ 3,380,830	4.31%		\$ 3,287,622	4.21%		\$ 3,426,185	3.79%	
From 4 to 6 months	3,153,646	4.23%		3,340,791	3.79%		2,367,760	3.82%	
From 7 to 9 months	1,412,021	3.86%		1,157,423	3.73%		2,426,103	3.85%	
From 10 to 12 months	962,710	3.39%		1,253,435	3.73%		507,109	3.54%	
Borrowings (Effective									
Maturity)	Amount	Rate		Amount	Rate		Amount	Rate	
Within 3 months	\$ 1,750,000	4.50%		\$ 925,000	4.49%		\$ 730,000	4.30%	
From 4 to 6 months	_	-%		_	%		100,000	1.46%	
From 7 to 9 months	_	—%		100,000	1.60%		_	—%	
From 10 to 12 months	100,000	1.67%		_	-%		117,041	4.64%	
1 to 3 years	95,193	4.66%		96,112	4.66%		_	—%	
3 to 5 years	18,565	0.04%		18,564	0.04%		18,563	0.04%	
More than 5 years	851,180	0.95%		851,411	0.86%		851,645	0.83%	
Total	\$ 2,814,938			\$ 1,991,087			\$ 1,817,249		

	03	3/25 QTR	03/25 YTD	C	6/25 QTR	(	06/25 YTD	09/25 QTR	09	/25 YTD
Net Premium(Discount) Amortization on Acquired Deposits and Borrowings	\$	(1,811)	\$ (4,731)	\$	(1,149)	\$	(5,880)	\$ (1,162)	\$	(7,042)



(\$ in Thousands)

Interest Rate Risk <sup>(b)</sup>	As of 03/25	As of 06/25	As of 09/25
NPV post up 100 bps shock	10.0%	10.6%	10.9%
NPV post down 100 bps shock	12.2%	12.6%	12.9%
Change in NII after up 100 bps shock	0.5%	1.1%	(0.1%)
Change in NII after down 100 bps shock	4.4%	4.0%	4.8%

<sup>(</sup>b) Assumes no balance sheet management actions taken.

#### Historical CPR Rates (c)

Average for Quarter Ended:	WAFD SFR Mortgages	WAFD GSE MBS
9/30/2023	7.0%	14.5%
12/31/2023	6.6%	9.7%
3/31/2024	4.8%	8.7%
6/30/2024	6.6%	12.0%
9/30/2024	8.6%	12.9%
12/31/2024	8.1%	12.7%
3/31/2025	8.1%	9.1%
6/30/2025	9.0%	12.5%
9/30/2025	7.5 %	13.7 %

<sup>(</sup>c) The CPR Rate (conditional payment rate) is the rate that is equal to the proportion of the principal of a pool of loans that is paid off prematurely in each period.



#### **Average Balance Sheet**

(\$ in Thousands)

#### **Quarter Ended**

	Quarter Ended									
	М	larch 31, 2025		J	September 30, 2025					
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance		Interest	Average Rate
Assets										
Loans receivable	\$20,918,986	\$ 282,077	5.47%	\$ 20,592,807	\$ 279,476	5.44%	\$ 20,143,956	\$	271,787	5.35%
Mortgage-backed securities	2,369,535	23,926	4.10	2,708,789	27,855	4.12	3,095,991		32,953	4.22
Cash & investments	2,216,944	27,631	5.05	1,683,378	21,544	5.13	1,506,416		19,284	5.08
FHLB Stock	123,346	2,450	8.06	106,816	2,839	10.66	89,504		2,510	11.13
Total interest-earning assets	25,628,811	336,084	5.32%	25,091,790	331,714	5.30%	24,835,867		326,534	5.22%
Other assets	1,742,509			1,721,710			1,704,915			
Total assets	\$27,371,320			\$26,813,500			\$26,540,782			
Liabilities and Shareholders' Equity										
Interest-bearing customer accounts	\$18,881,290	151,948	3.26%	\$18,769,137	146,735	3.14%	\$18,749,992		143,874	3.04%
Borrowings	2,723,664	23,226	3.46	2,226,086	16,991	3.06	1,848,601		12,754	2.74
Total interest-bearing liabilities	21,604,954	175,174	3.29%	20,995,223	163,726	3.13%	20,598,593		156,628	3.02%
Noninterest-bearing customer accounts	2,448,965			2,493,365			2,605,377			
Other liabilities	278,380			294,167			313,714			
Total liabilities	24,332,299			23,782,755			23,517,684			
Shareholders' equity	3,039,021			3,030,745			3,023,098			
Total liabilities and equity	\$27,371,320			\$26,813,500			\$26,540,782			
Net interest income/interest rate spread		\$ 160,910	2.03%		\$ 167,988	2.17%		\$	169,906	2.20%
Net interest margin <sup>(1)</sup>			2.55%			2.69%				2.71%

<sup>(1)</sup> Annualized net interest income divided by average interest-earning assets



3,026,939

\$27,056,494

2.13%

2.69%

**Year Ended** 

#### WaFd, Inc. Fact Sheet September 30, 2025

## Average Balance Sheet (\$ in Thousands)

September 30, 2024 September 30, 2025 **Average Average Average Average Balance** Interest Rate **Balance** Interest Rate Assets Loans receivable 5.42% \$20,500,281 \$1,165,849 5.69% \$20,651,307 \$1,119,937 Mortgage-backed securities 1,597,566 59,782 3.74 2,514,511 4.10 103,071 Cash & investments 2,330,505 5.73 5.15 133,608 2,065,658 106,400 FHLB Stock 9.50 9.44 131,313 12,471 106,338 10,041 5.29% 5.59% Total interest-earning assets 24,559,665 1,371,710 25,337,814 1,339,449 Other assets 1,682,721 1,718,680 **Total assets** \$26,242,386 \$27,056,494 Liabilities and Shareholders' Equity Interest-bearing customer accounts \$16,327,208 532,434 3.26% \$18,735,390 604,707 3.23% Borrowings 4,242,431 178,444 4.21 2,423,244 80,507 3.32 3.46% 3.24% Total interest-bearing liabilities 20,569,639 710,878 21,158,634 685,214 Noninterest-bearing customer accounts 2,518,248 2,593,567 Other liabilities 322,071 352,673 Total liabilities 23,485,277 24,029,555

\$ 660,832

2,757,109

\$26,242,386



Shareholders' equity

Net interest margin<sup>(1)</sup>

**Total liabilities and equity** 

Net interest income/interest rate spread

\$ 654,235

2.05%

2.58%

<sup>(1)</sup> Net interest income divided by average interest-earning assets

#### **Delinquency Summary**

	-		
#	OT	I oar	١

T	///	A)/C C:		20	60	00	T-4-1	% Based		% Based
Type of Loans	#Loans	AVG Size		30	60	90	Total	on#		on \$
September 30, 2025	4.054	2.502	¢ 4624224		2	4	7	0.200/	¢ 20 C 4 4	0.450/
Multi-Family	1,851	2,502	\$ 4,631,321	_	3	4	7	0.38%	\$ 20,644	0.45%
Commercial Real Estate	1,251	2,869	3,588,950	2	1	6	9	0.72	51,041	1.42
Commercial & Industrial	5,537	431	2,386,363	5	12	35	52	0.94	1,185	0.05
Construction	358	3,087	1,105,101	_	_	_	_	_	_	_
Land - Acquisition & Development	84	1,666	139,922	_	_	_	_	_		
Single-Family Residential	20,773	382	7,936,931	55	20	65	140	0.67	46,088	0.58
Construction - Custom	134	584	78,243	_	_	1	1	0.75	760	0.97
Land - Consumer Lot Loans	874	101	88,696	2	1	3	6	0.69	332	0.37
HELOC	4,166	65	271,286	12	5	5	22	0.53	2,182	0.80
Consumer	6,620	9	61,525	25	14	45	84	1.27	353	0.57
	41,648	487	\$20,288,338	101	56	164	321	0.77%	\$122,585	0.60%
June 30, 2025										
Multi-Family	1.872	2,553	\$ 4,780,029	1	2	4	7	0.37 %	\$ 9.605	0.20%
Commercial Real Estate	1,276	2,815	3,592,395	3	1	4	8	0.63	4,743	0.13
Commercial & Industrial	5,338	429	2,292,082	10	16	22	48	0.90	835	0.04
Construction	371	2,792	1,035,701	_	_	_	_	- O.50	_	-
Land - Acquisition & Development	77	1,689	130,035	_	_	_	_	_	_	_
Single-Family Residential	21,172	383	8,108,147	51	13	54	118	0.56	34,933	0.43
Construction - Custom	191	499	95,372	_	_	2	2	1.05	848	0.49
Land - Consumer Lot Loans	925	104	95,935	3	_	2	5	0.54	298	0.31
HELOC	4,314	64	276,278	11	2	4	17	0.39	2,182	0.79
Consumer	6,300	11	69,959	22	9	40	71	1.13	344	0.79
Consumer	41,836	489	\$20,475,933	101	43	132	276	0.66%	\$53,788	0.26%
March 31, 2025	4.004	2.500	¢ 4067240	12		2	4.5	0.700/	¢45.220	0.240/
Multi-Family	1,901	2,560	\$ 4,867,340	12	_	3	15	0.79%	\$15,220	0.31%
Commercial Real Estate	1,288	2,826	3,639,477	2	1	2	5	0.39	3,821	0.10
Commercial & Industrial	2,057	1,159	2,384,745	10	1	10	21	1.02	53	_
Construction	370	3,274	1,211,336	_	_	_	_	_	_	_
Land - Acquisition & Development	70	1,944	136,061	_	_	_	_	_	_	_
Single-Family Residential	21,516	384	8,264,318	46	15	60	121	0.56	34,312	0.42
Construction - Custom	266	517	137,501	_	_	2	2	0.75	848	0.62
Land - Consumer Lot Loans	976	104	101,784	1	_	2	3	0.31	175	0.17
HELOC	4,473	64	288,228	12	6	6	24	0.54	2,835	0.98
Consumer	8,463	11	91,920	22	18	42	82	0.97	683	0.74
	41,380	510	\$21,122,710	105	41	127	273	0.66%	\$57,947	0.27%

